### EC 001 FINANCE BETTER OF THEN YEAR AGO

We are interested in how people are getting along financially these days. Would you say that you (and your family living with you) are better off or worse off financially than you were a year ago?

- 1. Better now
- 2. About the same
- 3. Worse

### EC\_002 FINANCE BETTER OF THEN YEAR FROM NOW

Now looking ahead--do you think that a year from now you (and your family living with you) will be better off financially, or worse off, or just about the same as now?

- 1. Will be better off
- 2. About the same
- 3. Will be worse off

[Questions EC\_003 to EC\_004 are displayed as a table]

# **EC\_003** FINANCE COUNTRY BETTER OF THEN YEAR FROM NOW Now turning to business conditions in the country as a whole--do you think

that during the next 12 months we'll have good times financially, or bad times, or what?

- 1. Good times
- 2. Bad times
- 3. Other

# **EC\_004** FINANCE COUNTRY BETTER OF THEN YEAR FROM NOW OTHER

Other

String

### EC\_005 CONDITIONS PRESENT TIME BETTER THAN YEAR AGO

Would you say that at the present time business conditions are better or worse than they were a year ago?

- 1. Better now
- 2. About the same
- 3. Worse now

## EC\_006 CONDITIONS COUNTRY PRESENT TIME BETTER THAN YEAR A

And how about a year from now, do you expect that in the country as a whole business conditions will be better or worse than they are at present, or just about the same?

- 1. Will be better
- 2. About the same
- 3. Will be worse

### **EC 007 CURRENTLY EMPLOYED**

Are you currently employed?

- 1. Yes
- 2. No

### IF CURRENTLY EMPLOYED != Yes THEN

### | EC\_008 EMPLOYED WITHIN PAST 2 YEARS

Have you been employed within the past two years?

- | 1. Yes
- 2. No

| IF EMPLOYED WITHIN PAST 2 YEARS = Yes THEN

# || EC\_009 WERE SELF EMPLOYED

| Were you self-employed?

| | 1. Yes

```
| | 2. No
| | IF WERE SELF EMPLOYED = Yes THEN
\Pi\Pi
| | | EC_011 EMPLOYED BY SOMEONE ELSE
| | | Have you been employed by someone else or a company or firm within the
| | | past two years?
| | | 1. Yes
| | 2. No
||
|| ENDIF
I ENDIF
ELSE
EC 010 ARE SELF EMPLOYED
Are you self-employed?
1. Yes
2. No
| IF ARE SELF EMPLOYED = Yes THEN
I EC 011 EMPLOYED BY SOMEONE ELSE
Have you been employed by someone else or a company or firm within the
| past two years?
| 1. Yes
| | 2. No
ELSE
[ Questions EC_012 to EC_013 are displayed as a table]
| | EC_012 HOW LONG WORKED YEARS
How long have you worked for your current employer?
Integer
| | EC 013 HOW LONG WORKED MONTHS
 How long have you worked for your current employer?
 Integer
I IF HOW LONG WORKED YEARS = EMPTY AND HOW LONG WORKED MONTHS = EMPTY THEN
| | | GoBack GO BACK AND ANSWER
| | | Your answers are important to us. You did not give an answer. Could you
| | | please go back and answer?
i i ENDIF
ENDIF
ENDIF
EC_014 PREFER 100 TODAY OR ONE YEAR FROM NOW
Now we would like you to consider some choices. Please answer the questions as
best you can: Would you prefer to receive $100 today or $100 one year from
now?
1. $100 today
2. $100 one year from now
IF PREFER 100 TODAY OR ONE YEAR FROM NOW = $100 today THEN
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```
I EC 015 PREFER 100 TODAY OR 105 ONE YEAR FROM NOW
Would you prefer to receive $100 today or $105 one year from now?
1. $100 today
2. $105 one year from now
IF PREFER 100 TODAY OR 105 ONE YEAR FROM NOW = $100 today THEN
| EC_016 PREFER 100 TODAY OR 110 ONE YEAR FROM NOW
Would you prefer to receive $100 today or $110 one year from now?
| 1. $100 today
| 2. $110 one year from now
| | IF PREFER 100 TODAY OR 110 ONE YEAR FROM NOW = $100 today THEN
| | | EC_017 PREFER 100 TODAY OR 115 ONE YEAR FROM NOW
| | | Would you prefer to receive $100 today or $115 one year from now?
| | | 1. $100 today
| | | 2. $115 one year from now
| | | IF PREFER 100 TODAY OR 115 ONE YEAR FROM NOW = $100 today THEN
|||||
|||| EC_018 PREFER 100 TODAY OR 120 ONE YEAR FROM NOW
||||1. $100 todav
| | | | 2. $120 one year from now
\Pi\Pi\Pi\Pi
| | | | | EC_019 PREFER 100 TODAY OR 125 ONE YEAR FROM NOW
| | | | | Would you prefer to receive $100 today or $125 one year from now?
| | | | | 1. $100 today
| | | | | 2. $125 one year from now
\Pi\Pi\Pi\Pi
||||ENDIF
| | | |
|||ENDIF
|| ENDIF
ENDIF
ENDIF
IF PRELOAD AGE R >= 79 THEN
ELSE
IF PRELOAD AGE R >= 69 AND PRELOAD AGE R < 79 THEN
| EC_021 PERCENTAGE CHANCE LIVE 80
What do you think is the percent chance that you will live to be age 80?
I ELSE
| | EC_020 PERCENTAGE CHANCE LIVE 70
| | What do you think is the percent chance that you will live to be age 70?
| | IF PERCENTAGE CHANCE LIVE 70 > 0 THEN
| | | EC_021 PERCENTAGE CHANCE LIVE 80
| | | What do you think is the percent chance that you will live to be age 80?
| | |
```

ENDIF
  ENDIF
 ENDIF
EC_022 INTEREST RATES NEXT 12 MONTHS  No one can say for sure, but what do you think will happen to interest rates for borrowing money during the next 12 monthswill they go up, stay the same, or go down?  1. Go up 2. Stay the same 3. Go down
EC_023 PRICES IN GENERAL  During the next 12 months, do you think that prices in general will go up, or go down, or stay where they are now?  1. Go up  2. Stay the same  3. Go down
IF PRICES IN GENERAL = Stay the same THEN
EC_024 MEAN GO UP SAME RATE   Do you mean that prices will go up at the same rate as now, or that prices in   general will not go up during the next 12 months?   1. Go up   2. Will not go up
   IF MEAN GO UP SAME RATE = Go up THEN
   ENDIF
  ENDIF
 ENDIF
IF PRICES IN GENERAL = Go up THEN
EC_025 PERCENTAGE PRICES GO UP NEXT 12 MONTHS   By about what percent do you expect prices to go up on the average, during   the next 12 months?
EC_027 PRICES GO UP IN AVERAGE NEXT 12 MONTHS   About how many cents on the dollar do you expect prices to go up on the   average, during the next 12 months? Only enter a number please. No dollar   sign, commas or periods.   Integer

ENDIF **ENDIF** IF PRICES IN GENERAL = Go down THEN EC\_026 PERCENTAGE PRICES GO DOWN NEXT 12 MONTHS By about what percent do you expect prices to go down on the average, during the next 12 months? IF PERCENTAGE PRICES GO DOWN NEXT 12 MONTHS = EMPTY THEN I EC 028 PRICES GO DOWN IN AVERAGE NEXT 12 MONTHS About how many cents on the dollar do you expect prices to go down on the average, during the next 12 months? Only enter a number please. No dollar sign, commas or periods. | Integer | ENDIF **ENDIF** EC 029 PREFER 100 10 YEARS OR 100 11 YEARS FROM NOW Now we would like you to consider some more choices. Please answer the questions as best you can: Would you prefer to receive \$100 10 years from now or \$100 11 years from now? 1. \$100 10 years from now 2. \$100 11 years from now IF PREFER 100 10 YEARS OR 100 11 YEARS FROM NOW = \$100 10 years from now THEN EC\_030 PREFER 100 10 YEARS OR 105 11 YEARS FROM NOW Would you prefer to receive \$100 10 years from now or \$105 11 years from now? 1. \$100 10 years from now 2. \$105 11 years from now IF PREFER 100 10 YEARS OR 105 11 YEARS FROM NOW = \$100 10 years from now THEN | EC\_031 PREFER 100 10 YEARS OR 110 11 YEARS FROM NOW | Would you prefer to receive \$100 10 years from now or \$110 11 years from || now? | 1. \$100 10 years from now | 2. \$110 11 years from now I F PREFER 100 10 YEARS OR 110 11 YEARS FROM NOW = \$100 10 years from now | THEN | | | EC\_032 PREFER 100 10 YEARS OR 115 11 YEARS FROM NOW | | | Would you prefer to receive \$100 10 years from now or \$115 11 years from III now? | | | 1. \$100 10 years from now | | | 2. \$115 11 years from now |||THEN 1111| | | | **EC\_033** PREFER 100 10 YEARS OR 120 11 YEARS FROM NOW |||| from now?

		1. \$100 10 years from now   2. \$120 11 years from now
		IF PREFER 100 10 YEARS OR 120 11 YEARS FROM NOW = \$100 10 years from   now THEN
	       	EC_034 PREFER 100 10 YEARS OR 125 11 YEARS FROM NOW   Would you prefer to receive \$100 10 years from now or \$125 11 years   from now?   1. \$100 10 years from now   2. \$125 11 years from now
		   ENDIF
		ENDIF
	E	ENDIF
ļ	E۱	NDIF
E	ΞNI	DIF
I	FC	CURRENTLY EMPLOYED = Yes AND ARE SELF EMPLOYED = No THEN
	tax fin inc no 1.	P_001 INCLUDED IN PENSION CONNECTED WITH JOB ow we have some questions about the retirement benefits offered by your urrent employer. Are you included in any pension, retirement, or x-deferred savings plans connected with this job? Here, we just want to ad out about plans operated through your current employer. Please do not clude Social Security or plans connected only with earlier jobs. Please do out include any other retirement accounts you have set up on your own. Yes No
ļ	IF	INCLUDED IN PENSION CONNECTED WITH JOB != Yes THEN
į I	[   1	RP_002 EMPLOYER OFFER ANY PLANS Does your employer offer any such plans? . Yes 2. No
٠.	٠.	F EMPLOYER OFFER ANY PLANS = Yes THEN
		RP_003 ELIGIBLE TO BE INCLUDED IN ANY PLANS Are you eligible to be included in any of these plans?  1. Yes  2. No
	ļ E	ENDIF
	EN	NDIF
		INCLUDED IN PENSION CONNECTED WITH JOB = Yes OR ELIGIBLE TO BE INCLUDED ANY PLANS = Yes THEN
     	T   e   li   fi   m	RP_004 WHAT KIND OF PLAN  There are two general types of pension plans. In one type, a worker is entitled to receive regular retirement payments for as long as the worker ves, which are most often determined by a formula as a percentage of inal or average pay. In the other type of plan, such as a 401(k) plan, noney accumulates in an account designated for a worker, and that money nay be paid out in a variety of ways depending on the plan or the worker's

| | choice. Some plans may be like both of these types. Which type of plan I is yours? (Is it the type that gives regular retirement payments, is it | | the type that accumulates an account balance, or is it like both?) | | 1. Plan gives regular retirement payments 1 2. Plan accumulates an account balance 113. Both | | IF WHAT KIND OF PLAN = Plan accumulates an account balance OR WHAT KIND | OF PLAN = Both THEN ||| RP\_005 EMPLOYER OFFER 401K PLAN Now we would like to ask you some questions about this plan. Does your | | employer offer a 401(k) plan? |||1. Yes 1112. No |||| RP\_006 EMPLOYER OFFER 403B PLAN | | | | Does your employer offer a 403(b) plan? ||||1. Yes | | | | 2. No ||||| $\Pi\Pi\Pi\Pi$ ||||| RP\_007 ARE YOU CIVILIAN EMPLOYEE | | | | | Are you a civilian employee of the federal government or member of | | | | | the uniformed services and eligible for the Thrift Savings Plan (TSP)? ||||1. Yes ||||2. No  $\Pi\Pi\Pi\Pi$ | | | | | Does your employer offer some other defined-contribution | | | | | retirement plan where money accumulates in an account designated | | | | | | for a worker, and that money may be paid out at retirement in a | | | | | | variety of ways depending on the plan or the worker's choice? |||||1. Yes |||||2. No |||||| ||||ENDIF  $\Pi\Pi\Pi\Pi$ ||||ENDIF |||ENDIF III IF EMPLOYER OFFER 401K PLAN = Yes OR EMPLOYER OFFER 403B PLAN = Yes III OR ARE YOU CIVILIAN EMPLOYEE = Yes OR EMPLOYER OFFER OTHER DC RETIREMENT | | | PLAN = Yes THEN |||||[] [Questions RP\_009 to RP\_010 are displayed as a table] IIIII| | | | RP\_009 HOW LONG BEEN OFFERED PLAN YEARS | | | | How long have you been offered this plan by your employer? | | | | Integer  $\Pi\Pi\Pi$ | | | | RP\_010 HOW LONG BEEN OFFERED PLAN MONTHS | | | | How long have you been offered this plan by your employer? ||||Integer  $\Pi\Pi\Pi$ | | | | RP\_011 AN ACCOUNT IN THIS PLAN

	you have an account in this plan? That is, is there any money in an count designated for you under this plan? Yes
2.1 	
	AN ACCOUNT IN THIS PLAN != Yes THEN
Di     ar	P_012 EVERY HAVE ACCOUNT IN THIS PLAN id you ever have an account in this plan? That is, was there ever iny money in an account designated for you under this plan? Yes No
	EVERY HAVE ACCOUNT IN THIS PLAN != Yes THEN
	RP_013 MAIN REASON NO ACCOUNT UNDER PLAN What is the main reason (or two) that you have never had an account under this plan? Memo
	RP_014 IF HAD ACCOUNT EMPLOYER CONTRIBUTIONS  f you had an account, would your employer have made contributions o your account?  I. Yes  No
	F IF HAD ACCOUNT EMPLOYER CONTRIBUTIONS = Yes THEN
	RP_015 WOULD EMPLOYER MADE MATCHING CONTRIBUTIONS Would the amount of your employer's contribution have depended on how much you contributed that is, would your employer have made "matching" contributions to your account?  1. Yes 2. No
	IF WOULD EMPLOYER MADE MATCHING CONTRIBUTIONS = Yes THEN
	[Questions RP_016 to RP_017 are displayed as a table]
	RP_016 HOW MUCH WOULD EMPLOYER MATCH DOLLAR  How much would your employer have matched? That is, for every  dollar or percent of pay that you contributed, how much would  your employer have contributed?  String
	RP_017 HOW MUCH WOULD EMPLOYER MATCH PERCENTAGE   How much would your employer have matched? That is, for every   dollar or percent of pay that you contributed, how much would   your employer have contributed?
	RP_018 MAXIMUM MATCHING CONTRIBUTION   Is there a maximum matching contribution? That is, is there a   limit to how much your employer would match?   1. Yes   2. No

RP_022 WHAT IS MAXIMUM OTHER         What is the maximum?         String	
     ENDIF	
     ENDIF	

      ENDIF
       IF EVERY HAVE ACCOUNT IN THIS PLAN = Yes THEN
         IF MAXIMUM MATCHING CONTRIBUTION = Yes THEN

         IF EMPLOYER CONTRIBUTE REGARDLESS OF YOUR CONTRIBUTIO = Yes THEN
        Questions RP_039 to RP_042 are displayed as a table]
      ENDIF
      ENDIF
      FRP_043=1 THEN 

	RP_044 ELIBIGLE TO KEEP FUNDS IF LEFT JOB   If you left this job now, would you be eligible to keep all of the   funds that your employer contributed, or only some of the funds, or   none at all? That is, are you 'fully vested', 'partially vested',   or 'not vested'?   1. Fully vested   2. Partially vested   3. Not vested
	   IF ELIBIGLE TO KEEP FUNDS IF LEFT JOB = Partially vested OR   ELIBIGLE TO KEEP FUNDS IF LEFT JOB = Not vested THEN
	RP_045 HOW MUCH LONGER MUST YOU STAY FOR FULLY VESTED YEA   How much longer must you stay with this employer for the   contributions to become fully vested?   Integer
	  ENDIF
	 ENDIF
	ENDIF
	F AN ACCOUNT IN THIS PLAN = Yes THEN
	ELSE
	ENDIF
/     t 	RP_047 ALLOWED TO BORROW AGAINST HOLDINGS  Are [you/participants] allowed to borrow against [your/their] holdings in his plan; that is, borrow against money in [your/their] individual accounts?  1. Yes  2. No
                     	RP_048 WITHDRAW FUNDS IN EMERGENCY  f [you/a participant] needed money in an emergency, could [you/he or she] withdraw funds from [your/his or her] account, even though there may be a penalty for doing so?  1. Yes 2. No

# III RP 049 ANY CHOICE ABOUT HOW FUNDING IS INVESTED | | | Do [you/participants] have any choices about how the funding for this | | | plan is invested? | | | 1. Yes | | | 2. No | | || | | | IF ANY CHOICE ABOUT HOW FUNDING IS INVESTED = Yes THEN | | | | | | [Questions RP\_050 to RP\_051 are displayed as a table] | | | | RP\_050 WHAT INVESTMENTS OPTIONS ARE AVAILABLE | | | | What investment options are available? (Please check all that apply) ||||1. Mutual fund(s) ||||2. Money market account(s) | | | | 3. Stock in the company where you work | | | | 4. Other stocks ||||5. Other |||||| | | | | RP\_051 WHAT INVESTMENTS OPTIONS ARE AVAILABLE OTHER |||| String $\Pi\Pi$ | | | ENDIF Ш | | | IF AN ACCOUNT IN THIS PLAN = Yes THEN $\Pi\Pi$ $\Pi\Pi$ | | | | RP\_052 BALANCE PENSION ACCOUNT NOW | | | | What is the balance of your pension account now? That is, about how | | | | much money do you have in this account? (Please do not use a dollar | | | | sign, commas or periods) ||||Integer IIII|||||| | | | | | RP\_053 ABOUT HOW MUCH IN THIS ACCOUNT | | | | | About how much money do you have in this account? ||||| 1. Less than \$10,000 | | | | | 2. Between \$10,000 and \$25,000 | | | | | | 3. Between \$25,000 and \$50,000 | | | | 4. Between \$50,000 and \$100,000 | | | | | 5. Between \$100,000 and \$200,000 | | | | | 6. More than \$200,000 | | | | | || | | ENDIF | | | | | | | [Questions RP\_054 to RP\_055 are displayed as a table] |||||||||||RP\_054 HOW INVESTED | | | | How is it invested? Is it all in stocks and stock funds, all in | | | | | bond funds and money market accounts and other interest-earning | | | | | assets, is it split between these, or something else? | | | | | 1. All in stocks and stock funds | | | | | 2. All in interest-earning assets ||||3. Split ||||| 4. Other ||||||| | | | | | RP\_055 HOW INVESTED OTHER | | | | How is it invested? Is it all in stocks and stock funds, all in

Ìа	ond funds and money market accounts and other interest-earning ssets, is it split between these, or something else? String
   IF	HOW INVESTED = Split
į,	RP_056 WHAT PERCENTAGE IN STOCKS AND STOCK FUNDS About what percent of it is in stocks and stock funds? Integer
E	NDIF
	WHAT PERCENTAGE IN STOCKS AND STOCK FUNDS > 0 OR HOW INVESTED II in stocks and stock funds THEN
İ İ	RP_057 STOCK IN COMPANY YOU WORK Is any of this stock in the company where you work?  1. Yes  2. No
	IF STOCK IN COMPANY YOU WORK = Yes THEN
	l ENDIF
E	NDIF
th 1 2 3	o you make contributions to this plan? Include contributions nrough salary deduction, union dues, and direct contributions Yes . Yes, but not currently . No  MAKE CONTRIBUTIONS TO THIS PLAN = Yes, but not currently OR
N	MAKE CONTRIBUTIONS TO THIS PLAN = No THEN
ľ'	RP_060 MAIN REASON FOR CONTRIBUTIONS What is the main reason (or two) that you do not make contributions to this account? Memo
E	ELSE
	IF MAKE CONTRIBUTIONS TO THIS PLAN = Yes THEN
	   [Questions RP_061 to RP_064 are displayed as a table]
İ	RP_061 HOW MUCH CONTRIBUTE PERCENT   What percent of your pay or what amount do you contribute   currently per pay period or per year?
İ İ	
	RP_062 HOW MUCH CONTRIBUTE DOLLAR   What percent of your pay or what amount do you contribute   currently per pay period or per year?   Integer

	currently per pay period or per year? 1. Week
İ	2. Two weeks
	3. Month 4. Year
	5. Other
	   RP_064 HOW MUCH CONTRIBUTE OTHER
	What percent of your pay or what amount do you contribute currently per pay period or per year?
	String
	   <b>RP_065</b> MAIN REASON NOT CONTRIBUTE MORE MONEY
	We are interested in how people decide how much to contribute to their accounts. What is the main reason (or two) that you do not
	contribute more money to your account than you currently do?
	Memo 
	ENDIF
Ē	NDIF
IF	EMPLOYER EVER MAKE CONTRIBUTIONS = Yes THEN
 	RP_066 DOES EMPLOYER MAKE CONTRIBUTIONS
İ	Earlier you indicated that your employer has made contributions to
	your account. Does your employer currently make contributions to this plan?
	1. Yes
<i>•</i>	2. No
	IF DOES EMPLOYER MAKE CONTRIBUTIONS = Yes THEN
İ	
	 ELSE
  -	
İ	
	I I
	ENDIF
	IF AMOUNT EMPLOYER CONTRIBUTE DEPEND ON YOU = Yes THEN
	 [Questions RP_068 to RP_069 are displayed as a table]
	   <b>RP_068</b> HOW MUCH EMPLOYER MATCH DOLLAR
	How much [does/did] your employer match? That is, for every dollar or percent of pay that you [contribute/contributed], how much [does/did] your employer contribute?
	String

H 0 [0	RP_069 HOW MUCH EMPLOYER MATCH PERCENTAGE low much [does/did] your employer match? That is, for every dollar r percent of pay that you [contribute/contributed], how much does/did] your employer contribute? String
IF	F IS WAS MAX MATCH = Yes THEN
 	[Questions RP_071 to RP_074 are displayed as a table]
İ١	RP_071 IS WAS MAXIMUM PERCENTAGE What [is/was] the maximum? Integer
İ١	RP_072 IS WAS MAXIMUM DOLLAR What [is/was] the maximum? Integer
\  -  -	RP_073 IS WAS MAXIMUM PER What [is/was] the maximum? 1. Week 2. Two weeks 3. Month 4. Year 5. Other
ĺ١	RP_074 IS WAS MAXIMUM OTHER What [is/was] the maximum? String
E	NDIF
ΞN	NDIF
F	EMPLOYER CONTRIBUTE REGARDLESS OF YOUR CONTRIBUTIO = Yes THE
[(	Questions RP_076 to RP_079 are displayed as a table]
[c	RP_076 HOM MUCH EMPLOYER CONTRIBUTED PERCENTAGE low much [does/did] your employer contribute even if you contribute/contributed] nothing to your account? Integer
[c	RP_077 HOM MUCH EMPLOYER CONTRIBUTED DOLLAR low much [does/did] your employer contribute even if you contribute/contributed] nothing to your account? Integer
H [0 1 2 3 4	RP_078 HOM MUCH EMPLOYER CONTRIBUTED PER low much [does/did] your employer contribute even if you contribute/contributed] nothing to your account?  . Week  . Two weeks  . Month  . Year  . Other
	RP_079 HOM MUCH EMPLOYER CONTRIBUTED OTHER low much [does/did] your employer contribute even if you

	oute/contributed] nothing to you	r account?		
      ENDIF				
iiii				
ENDIF 				
   ENDIF				
  ENDIF				
 ENDIF				
NDIF				
OR EMPLOYE OR (RP_004 !=	AND WERE SELF EMPLOYE R OFFER ANY PLANS != Yes No AND WHAT KIND OF PLA PLAN !=1 THEN	OR EĹIGIBLE TO	BE INCLUDED IN	ANY PLANS !=1
Now we have employer(s) d retirement, or during the pas operated throu do not include	E INCLUDED IN PLAN ON PRome questions about the retire uring the past two years. Were tax-deferred savings plans cont two years? Here, we just wanugh your previous employer(s) of Social Security or plans conneinclude any other retirement according to the social Security or plans conneinclude any other retirement according to the social Security or plans conneinclude any other retirement according to the social Security or plans conneinclude any other retirement according to the social Security or plans conneinclude any other retirement according to the social Security or plans connected to the social Security o	ement benefits off you included in an nected on any pre to find out about during the past twocted only with ear	ny pension, evious job t plans o years. Please lier jobs.	
IF WERE INC	LUDED IN PLAN ON PREVIOU	JS JOB != Yes Th	IEN	
. –	EVIOUS EMPLOYER OFFER I s employer offer any such plan		two years?	
   IF PREVIOU	S EMPLOYER OFFER PLAN =	· Yes THEN		
	IGIBLE TO BE INCLUDED IN igible to be included in any of t			
   ENDIF				
 ENDIF				
IF WERE INC	LUDED IN PLAN ON PREVIOU	JS JOB = Yes TH	EN	
If you were ir	LUDED FOCUS ON MOST RE icluded in plans operated by m- iring the past two years, let's fo	ore than one of yo	our previous	
If you were ir   employers du	cluded in plans operated by m	ore than one of yo	our previous	

# I IF ELIGIBLE TO BE INCLUDED IN ANY PLANS = Yes THEN | | PP 005 ELIGIBLE FOCUS ON MOST RECENT EMPLOYER | If you were eligible for plans operated by more than one of your previous | employers during the past two years, let's focus on the most recent | employer. ENDIF PP 006 There are two general types of pension plans. In one type, a worker is entitled to receive regular retirement payments for as long as the worker lives, which are most often determined by a formula as a percentage of final or average pay. In the other type of plan, such as a 401(k) plan, money accumulates in an account designated for a worker, and that money may be paid out in a variety of ways depending on the plan or the worker's choice. Some plans may be like both of these types. Which type of plan was yours? (Was it the type that gives regular retirement payments, was it the type that accumulates an account balance, or was it like both?) 1. Plan gives regular retirement payments 2. Plan accumulates an account balance 3. Both | IF != Plan gives regular retirement payments THEN I PP 007 EMPLOYER OFFER 401K PLAN Now we would like to ask you some questions about this plan. Did your | employer offer a 401(k) plan? | | 1. Yes 112. No | | IF EMPLOYER OFFER 401K PLAN != Yes THEN | | | PP\_008 EMPLOYER OFFER 403B PLAN | | | Did your employer offer a 403(b) plan? |||1. Yes | | | 2. No ||| IF EMPLOYER OFFER 403B PLAN !=1 THEN | | | | PP\_009 WERE CIVIALIAN EMPLOYEE | | | | Were you a civilian employee of the federal government or member of | | | | the uniformed services and eligible for the Thrift Savings Plan (TSP)? ||||1. Yes ||||2. No $\Pi\Pi$ | | | | | IF WERE CIVIALIAN EMPLOYEE !=1 THEN $\Pi\Pi\Pi$ | | | | | PP\_010 EMPLOYER OFFER OTHER DC RETIREMENT PLAN | | | | | Did your employer offer some other defined-contribution retirement | | | | | plan where money accumulates in an account designated for a worker. | | | | and that money may be paid out at retirement in a variety of ways | | | | | depending on the plan or the worker's choice? | | | | | 1. Yes | | | | | 2. No $\Pi\Pi\Pi\Pi$ |||ENDIF $\Pi\Pi\Pi$ | | ENDIF | | || ENDIF

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ļ	WE   Yes	EMPLOYER OFFER 401K PLAN = Yes OR EMPLOYER OFFER 403B PLAN = Yes OR RE CIVIALIAN EMPLOYEE = Yes OR EMPLOYER OFFER OTHER DC RETIREMENT PLAN = 5 THEN
	Do   ac   1.   2.	
	    <b>  </b>	HAVE ACCOUNT UNDER THIS PLAN != Yes THEN
	D	PP_012 EVERY HAVE ACCOUNT IN THIS PLAN bid you ever have an account in this plan? That is, was there ever any noney in an account designated for you under this plan? . Yes . No
		F EVERY HAVE ACCOUNT IN THIS PLAN != Yes THEN
		PP_013 MAIN REASON NO ACCOUNT UNDER PLAN What is the main reason (or two) that you never had an account under this plan? Memo
	             	PP_014 EMPLOYER WOULD HAVE MADE CONTRIBUTIONS If you had an account, would your employer have made contributions to your account? 1. Yes 2. No
		IF EMPLOYER WOULD HAVE MADE CONTRIBUTIONS = Yes THEN
İ		PP_015 WOULD AMOUNT EMPLOYER CONTRIBUTION DEPEND ON YOU   Would the amount of your employer's contribution have depended   on how much you contributed – that is, would your employer have   made 'matching' contributions to your account?   1. Yes   2. No
		   IF WOULD AMOUNT EMPLOYER CONTRIBUTION DEPEND ON YOU = Yes THEN
		   [Questions PP_016 to PP_017 are displayed as a table]
		PP_016 HOW MUCH EMPLOYER MATCH DOLLAR   How much would your employer have matched? That is, for every   dollar or percent of pay that you contributed, how much would your   employer have contributed?   String
	             	PP_017 HOW MUCH EMPLOYER MATCH PERCENTAGE   How much would your employer have matched? That is, for every   dollar or percent of pay that you contributed, how much would your   employer have contributed?   String
		PP_018 MAXIMUM MATCHING CONTRIBUTION     Was there a maximum matching contribution? That is, was there     a limit to how much your employer would match?     1. Yes     2. No
•		• •

	IF MAXIMUM MATCHING CONTRIBUTION = Yes THEN
iiiii	
	PP_019 WHAT IS MAXIMUM % OF PAY     What was the maximum?     String
	PP_020 WHAT IS MAXIMUM \$     What was the maximum?     String
	PP_021 WHAT IS MAXIMUM PER     What was the maximum?     1. Week     2. Two weeks     3. Month     4. Year     5. Other
	PP_022 WHAT IS MAXIMUM OTHER     What was the maximum?     String
	   ENDIF
	ENDIF
	PP_023 WOULD EMPLOYER CONTRIBUTED AMOUNT REGARDLESS If you had an account, would your employer have contributed an amount regardless of your personal contribution that is, would your employer make contributions even if you contributed nothing to your account?  1. Yes 2. No
	IF WOULD EMPLOYER CONTRIBUTED AMOUNT REGARDLESS = Yes THEN
	   [Questions PP_024 to PP_027 are displayed as a table]
	PP_024 HOW MUCH WOULD EMPLOYER CONTRIBUTED %   How much would your employer have contributed even if you   contributed nothing to your account?   String
HHH	PP_025 HOW MUCH WOULD EMPLOYER CONTRIBUTED \$   How much would your employer have contributed even if you   contributed nothing to your account?   String
	PP_026 HOW MUCH WOULD EMPLOYER CONTRIBUTED PER How much would your employer have contributed even if you   contributed nothing to your account?   1. Week   2. Two weeks   3. Month   4. Year   5. Other
               	PP_027 HOW MUCH WOULD EMPLOYER CONTRIBUTED OTHER   How much would your employer have contributed even if you   contributed nothing to your account?

      ENDIF
      ENDIF
       F AMOUNT EMPLOYER CONTRIBUTE DEPEND ON YOU = Yes THEN
       [Questions PP_032 to PP_033 are displayed as a table]
PP_032 HOM MUCH EMPLOYER MATCH \$        How much did your employer match? That is, for every dollar or        percent of pay that you contributed, how much did your employer        contribute?        String
PP_034 MAXIMUM MATCHING CONTRIBUTION        Was there a maximum matching contribution? That is, was there a        limit to how much your employer would match?        1. Yes        2. No
       F MAXIMUM MATCHING CONTRIBUTION = Yes THEN

What was the maximum?        String
PP_036 WHAT WAS THE MAXIMUM \$        What was the maximum?        String
ENDIF
PP_039 DID EMPLOYER MAKE CONTRIBUTIONS REGARDLESS           Did your employer contribute an amount regardless of your personal           contribution that is, did your employer make contributions even if           you contributed nothing to your account?         1. Yes           2. No
PP_043 HOW MUCH CONTRIBUTE YOU NOTHING OTHER      How much did your employer contribute even if you contributed      nothing to your account?
     ENDIF
     ENDIF
    ENDIF

- ;	   IF HAVE ACCOUNT UNDER THIS PLAN = Yes 
     	PP_044 EMPLOYER EVER MAKE CONTRIBUTIONS     Did your employer ever make contributions to your account?   1. Yes   2. No
       	PP_045 WHEN LEFT JOB ELIGIBLE TO KEEP ALL FUNDS       When you left this job, were you eligible to keep all of the funds that       your employer contributed, or only some of the funds, or none at all?     That is, were you 'fully vested', 'partially vested', or 'not       vested'?     1. Fully vested     2. Partially vested     3. Not vested     3. Not vested     3. Not vested     1. Fully vested
     	PP_046 HOW MUCH LONGER NEEDED TO STAY FOR FULLY VESTED YE         How much longer would you have needed to stay with this employer for         the contributions to become fully vested?         Integer
	    ENDIF
	   ENDIF 
	IF HAVE ACCOUNT UNDER THIS PLAN = Yes THEN     
	<u>: :</u>

```
11 PP 048 ALLOWED TO BORROW AGAINST HOLDINGS
Were [you/participants] allowed to borrow against [your/their] holdings in
| | this plan; that is, borrow against money in [your/their] individual []?
| | 1. Yes
| | 2. No
II PP 049 WITHDRAW FUNDS IN EMERGENCY
I If [you/a participant] needed money in an emergency, could [you/he or she]
| | have withdrawn funds from [your/his or her] account, even though there may
| be a penalty for doing so?
|| 1. Yes
| 2. No
 I PP 050 HOW INVESTED
 Did [you/participants] have any choices about how the funding for this
 plan was invested – that is, choices about how to invest the money in
[ [your account/their accounts]?
| | 1. Yes
ii 2. No
| | IF HOW INVESTED = Yes THEN
[ | Questions PP_051 to PP_052 are displayed as a table |
| | | PP_051 WHAT INVESTMENTS OPTIONS ARE AVAILABLE
| | | What investment options were available? (Please check all that apply)
| | 1. Mutual fund(s)
| | | 2. Money market account(s)
| | | 3. Stock in the company where you work
| | | 4. Other stocks
| | | 5. Other
| | | PP 052 WHAT INVESTMENTS OPTIONS ARE AVAILABLE OTHER
| | | What investment options were available? (Please check all that apply)
| | | String
| ENDIF
| | IF HAVE ACCOUNT UNDER THIS PLAN = Yes THEN
| | | PP_053 BALANCE PENSION ACCOUNT WHEN LEFT
| | | What was the balance of your pension account when you left this
| | employer? That is, about how much money did you have in this account?
||| String
| | | | IF BALANCE PENSION ACCOUNT WHEN LEFT = EMPTY THEN
| | | | PP 054 HOW MUCH MONEY IN ACCOUNT WHEN LEFT
| | | | About how much money did you have in this account when you left this
| | | | employer?
| | | | 1. Less than $10,000
| | | | 2. Between $10,000 and $25,000
| | | | 3. Between $25,000 and $50,000
| | | | 4. Between $50,000 and $100,000
| | | | 5. Between $100,000 and $200,000
| | | | 6. More than $200,000
\Pi\Pi\Pi
|| ENDIF
\Pi\Pi
```

	[Questions PP_055 to PP_056 are displayed as a table]
	PP_055 HOW WAS IT INVESTED How was it invested? Was it all in stocks and stock funds, all in bond funds and money market accounts and other interest-earning assets, was it split between these, or something else?  1. All in stocks and stock funds 2. All in interest-earning assets 3. Split 4. Other
	PP_056 HOW WAS IT INVESTED OTHER    How was it invested? Was it all in stocks and stock funds, all in   bond funds and money market accounts and other interest-earning   assets, was it split between these, or something else?   String
	   IF HOW WAS IT INVESTED = Split
	PP_057 WHAT PERCENTAGE IN STOCKS AND STOCK FUNDS     About what percent of it was in stocks and stock funds?
	   ENDIF
	IF WHAT PERCENTAGE IN STOCKS AND STOCK FUNDS > 0 OR HOW WAS IT INVESTED   = All in stocks and stock funds THEN
	PP_058 ANY STOCK IN COMPANY WHERE YOU WORKED     Was any of this stock in the company where you worked?   1. Yes   2. No
	       PP_059 WHAT PERCENTAGE IN COMPANY STOCK       About what percent of this stock was in company stock?
	   ENDIF
	PP_060 MAKE CONTRIBUTIONS TO THIS PLAN    Did you make contributions to this plan? Include contributions   through salary deduction, union dues, and direct contributions.   1. Yes   2. No
	   IF MAKE CONTRIBUTIONS TO THIS PLAN != Yes THEN
	PP_061 MAIN REASON NOT MAKING CONTRIBUTIONS    What is the main reason (or two) that you did not make contributions    to this account?    Memo
	       [Questions PP_062 to PP_065 are displayed as a table]
	     <b>PP_062</b> AMOUNT YOU CONTRIBUTE %

	bout what percent of your pay or what amount did you contribute er pay period or per year? tring
	P_063 AMOUNT YOU CONTRIBUTE \$ bout what percent of your pay or what amount did you contribute er pay period or per year? tring
At         pe        1.        2.        3.	
 	P_065 AMOUNT YOU CONTRIBUTE OTHER bout what percent of your pay or what amount did you contribute er pay period or per year? tring
	P_066 MAIN REASON NOT CONTRIBUTE MORE MONEY /e are interested in how people decide how much to contribute to eir accounts. What is the main reason (or two) that you did not ontribute more money to your account than actually did? lemo
EN	DIF
     END	DIF
 	MPLOYER EVER MAKE CONTRIBUTIONS = Yes THEN
Ear      acc      mu	
 	AMOUNT EMPLOYER CONTRIBUTE DEPEND ON YOU = Yes THEN
	Questions PP_068 to PP_069 are displayed as a table]
	P_068 HOW MUCH EMPLOYER MATCH DOLLAR ow much did your employer match? That is, for every dollar or ercent of pay that you contributed, how much did your employer ontribute? tring
	<b>P_069</b> HOW MUCH EMPLOYER MATCH PERCENTAGE ow much did your employer match? That is, for every dollar or ercent of pay that you contributed, how much did your employer ontribute? tring
	P_070 WAS THERE A MAXIMUM CONTRIBUTION /as there a maximum matching contribution? That is, was there a

limit to how much your employer would match?      1. Yes      2. No
PP_072 WHAT WAS THE MAXIMUM \$        What was the maximum?        String
PP_074 WHAT WAS THE MAXIMUM OTHER       What was the maximum?       String
PP_075 EMPLOYER CONTRIBUTE REGARDLESS OF YOUR CONTRIBUTIO             Did your employer contribute an amount regardless of your personal
PP_076 HOW MUCH CONTRIBUTE PERCENT       How much did your employer contribute even if you contributed       nothing to your account?       String

PP_079 HOW MOCH CONTRIBUTE DOLLAR OTHER        How much did your employer contribute even if you contributed       nothing to your account?       String
     ENDIF
     ENDIF
ENDIF 
ENDIF 
ENDIF
ENDIF
IF CURRENTLY EMPLOYED = Yes AND ARE SELF EMPLOYED = No THEN
ENDIF
IF AN ACCOUNT IN THIS PLAN = Yes OR EVERY HAVE ACCOUNT IN THIS PLAN = Yes OR HAVE ACCOUNT UNDER THIS PLAN = Yes OR EVERY HAVE ACCOUNT IN THIS PLAN = Yes THEN
ELSE
 ENDIF
FS_001 401K FEES INTRODUCTION

We would like to ask you some more questions about the features of the defined-contribution retirement plan offered by your [current/previous] employer. Please answer as best you can. Some of the words or phrases may be unfamiliar to you. Definitions or descriptions of highlighted words or phrases are available by clicking on the word or phrase.

[Questions FS\_002 to FS\_003 are displayed as a table]

### FS 004 RECENT GOVERNMENT REPORT

As the 'sponsor' of your defined-contribution retirement plan, your employer may have provided you with information about various fees associated with your plan. We would like to find out what you know about these fees. Please answer as best you can. A recent US government report identified 'investment fees' and 'plan record-keeping fees' as comprising 'the vast majority of total plan fees' in retirement plans in the United States.

### FS 005 RECENT GOVERNMENT REPORT INTRO 2

According to this report, investment fees are fees 'charged by companies that manage a mutual fund or other investment products for all services related to operating the fund'. Often these fees are presented as an 'expense ratio', describing the percentage of your fund holdings that are used by the fund manager to operate the fund. In addition, some funds may charge a 'load' percentage when a fund is bought (a 'front-end load') or sold (a 'back-end load').

[Questions FS\_006 to FS\_007 are displayed as a table]

### FS\_006 THINK WAS LOWEST INVESTMENT FEE

What do you think [is/was] the lowest investment fee expense ratio of any fund available in the plan offered by your [current/previous] employer? (Please do not include any "load fees". We will ask about them later) String

### FS 007 THINK WAS LOWEST INVESTMENT FEE NA

What do you think [is/was] the lowest investment fee expense ratio of any fund available in the plan offered by your [current/previous] employer?

1. Not applicable

[Questions FS\_008 to FS\_009 are displayed as a table]

### FS\_008 THINK WAS HIGHEST INVESTMENT FEE

What do you think [is/was] the highest investment fee expense ratio of any fund available in this plan? (Please do not include any "load fees". We will ask about them later)
String

# FS\_009 THINK WAS HIGHEST INVESTMENT FEE NA

What do you think [is/was] the highest investment fee expense ratio of any fund available in this plan? (Please do not include any "load fees". We will ask about them later)

1. Not applicable

IF FUNDS INCLUDED CHARGE A LOAD = Yes, all funds OR FUNDS INCLUDED CHARGE A LOAD = Yes, some funds THEN

### FS 011 CHARGING FUNDS LOAD PERCENTAGE

Among the funds that [charge/charged] a load, what [is/was] the typical load percentage?

String

ENDIF

# FS\_012 PAY FOR ANY RECORD KEEPING FEES

According to the US government report, plan record-keeping fees 'cover the cost of various administrative activities carried out to maintain participant accounts.' (These activities include 'enrolling plan participants, processing participant fund selections, preparing and mailing account statements, and

other related administration activities'.) [Do/Did] [you/participants] pay for any record-keeping fees?

1. Yes

2. No

### IF PAY FOR ANY RECORD KEEPING FEES = Yes THEN

[Questions FS\_013 to FS\_016 are displayed as a table]

# **FS\_013** HOW MUCH DODID YOUPARTICIPANTS PAY % How much [do/did] [you/participants] pay?

String

### FS\_014 HOW MUCH DODID YOUPARTICIPANTS PAY \$

How much [do/did] [you/participants] pay?

String

### FS\_015 HOW MUCH DODID YOUPARTICIPANTS PAY PER

How much [do/did] [you/participants] pay?

- 1. Week
- 2. Two weeks
- 3. Month
- 4. Year
- 5. Other

### FS\_016 HOW MUCH DODID YOUPARTICIPANTS PAY OTHER

How much [do/did] [you/participants] pay?

String

ENDIF

## FS\_018 PAY ANY OTHER FEES

Now we would like you to think about any other kinds of fees [you/participants] may [pay/have paid] to maintain [this account/an account in this plan] . [Do/Did] [you/participants] pay any other fees?

1. Yes

2. No

### IF PAY ANY OTHER FEES = Yes THEN

### FS\_019 WHAT KINDS OF FEES

What kinds of fees [are/were] they? What [are/were] they called by your employer?

Memo

[Questions FS\_020 to FS\_024 are displayed as a table]

### FS 020 HOW MUCH DODID YOUPARTICIPANTS PAY % AB

How much [do/did] [you/participants] pay?

String

### FS\_021 HOW MUCH DODID YOUPARTICIPANTS PAY % CONTRIBUTIONS

How much [do/did] [you/participants] pay?

String

### FS 022 HOW MUCH DODID YOUPARTICIPANTS PAY \$

How much [do/did] [you/participants] pay?

String

### FS 023 HOW MUCH DODID YOUPARTICIPANTS PAY PER

| How much [do/did] [you/participants] pay?

```
l 1. Week
2. Two weeks
3. Month
4. Year
l 5. Other
FS 024 HOW MUCH DODID YOUPARTICIPANTS PAY OTHER
How much [do/did] [you/participants] pay?
String
ENDIF
IF EMPLOYER PAY OTHER FEES = Yes THEN
 FS 026 WHAT KINDS OF FEES
What kinds of fees [are/were] they? What [are/were] they called by your
employer?
Memo
ENDIF
MF_001 HAVE MUTUAL FUNDS
Do you (or anyone in your family living with you) have any investments in
mutual funds?
1. Yes
2. No
IF HAVE MUTUAL FUNDS = Yes THEN
MF_002 OWN MUTUAL FUNDS IN DEDICATED RETIREMENT ACCOUNT
Do you own mutual funds in a dedicated retirement account?
1. Yes
2. No
IF M 002 = 1 THEN
 MF 003 SOME OR ALL IN EMPLOYER SPONSORED PLAN
 Are some or all of these funds in an employer-sponsored retirement
account, such as a 401(k) or 403(b) plan or the Thrift Savings Plan
| | (TSP)?
| 1. Yes
[ 2. No
| | IF SOME OR ALL IN EMPLOYER SPONSORED PLAN = Yes THEN
III MF 004 TOTAL BALANCE OF YOUR ACCOUNTS
| | | For the remainder of this section, please tell us only about your mutual
[ ] funds in an employer-sponsored retirement account. What is the
| | | total balance of your accounts? That is, about how much money do you
| | | have in these accounts?
| | | String
\Pi\Pi
| | | IF TOTAL BALANCE OF YOUR ACCOUNTS > 0 THEN
\Pi\Pi\Pi
|||ELSE
1111
| | | | MF_005 ABOUT HOW MUCH IN THESE ACCOUNTS
| | | | About how much money do you have in these accounts? MF_005
| | | | 1. Less than $10,000
```

2. Between \$10,000 and \$25,000    3. Between \$25,000 and \$50,000    4. Between \$50,000 and \$100,000    5. Between \$100,000 and \$200,000    6. More than \$200,000
    ENDIF
   ENDIF
    IF SOME OR ALL IN EMPLOYER SPONSORED PLAN = No THEN
MF_006 HOW MUCH MONEY IN THESE ACCOUNTS       For the remainder of this section, please tell us only about your mutual       funds in a dedicated retirement account. What is the total balance       of your accounts? That is, about how much money do you have in these       accounts?       String
    ELSE
MF_007 ABOUT HOW MUCH IN THESE ACCOUNTS       About how much money do you have in these accounts?       1. Less than \$10,000       2. Between \$10,000 and \$25,000       3. Between \$25,000 and \$50,000       4. Between \$50,000 and \$100,000       5. Between \$100,000 and \$200,000       6. More than \$200,000
   ENDIF
   ENDIF
MF_008 HAVE STOCK FUNDS   We would like to know what types of mutual funds you have. Do you have   stock funds?   1. Yes   2. No
MF_009 HAVE BOND FUNDS   Do you have bond funds?   1. Yes   2. No
MF_010 HOW MANY DIFFERENT MUTUAL FUNDS   In how many different mutual funds do you (or your family living with you)   own shares?   Integer
MF_011 MUTUAL FUND FEES INTRO   Mutual fund investment fees are fees charged by companies that manage a   mutual fund for all services related to operating the fund. Often these   fees are presented as an 'expense ratio', describing the percentage of   your fund holdings that are used by the fund manager to operate the fund.   In addition, some funds may charge a 'load' percentage when a fund is bought   (a 'front-end load') or sold (a 'back-end load').

### IF HOW MANY DIFFERENT MUTUAL FUNDS > 1 THEN

| | [Questions MF\_012 to MF\_013 are displayed as a table]

### | | MF\_012 THINK LOWEST INVESTMENT FEE

| What do you think is the lowest investment fee expense ratio of any of | your funds? (please do not include any "load fees". We will ask about | them later) | String

### MF 013 THINK LOWEST INVESTMENT FEE NA

| What do you think is the lowest investment fee expense ratio of any of | your funds? (please do not include any "load fees". We will ask about | them later)

1. Not applicable

[ Questions MF\_014 to MF\_015 are displayed as a table]

### MF\_014 THINK HIGHEST INVESTMENT FEE

What do you think is the highest investment fee expense ratio of any of your funds? (please do not include any "load fees". We will ask about them later)

String

### | MF\_015 THINK HIGHEST INVESTMENT FEE NA

| What do you think is the highest investment fee expense ratio of any of | your funds? (please do not include any "load fees". We will ask about | them later)

| | 1. Not applicable

### | MF 016 ANY FUNDS CHARDE A LOAD

Do any of your funds also charge a 'load', either a 'front-end load' | when purchased or a 'back-end load' when sold?

- | | 1. Yes, all funds
- | | 2. Yes, some funds
- [ 3. No
- | 4. Not Applicable

| IF ANY FUNDS CHARDE A LOAD = Yes, all funds OR ANY FUNDS CHARDE A LOAD = | Yes, some funds THEN

### | | | MF\_017 TYPICAL LOAD PERCENTAGE

| | Among the funds that charge a load, what is the typical load percentage? | | | String

|| ENDIF

ENDIF

### IF HOW MANY DIFFERENT MUTUAL FUNDS = 1 THEN

[ Questions MF\_014 to MF\_015 are displayed as a table]

# | MF\_018 INVESTMENT FEE EXPENSE RATIO CHARGED BY FUND | What do you think is the investment fee expense ratio charged by your | fund?

| | String

### | MF\_019 INVESTMENT FEE EXPENSE RATIO CHARGED BY FUND NA

| | What do you think is the investment fee expense ratio charged by your

	fund?
	1. Not applicable
	MF_020 FUND CHARGE A LOAD WHEN SOLD   Does your fund also charge a 'load', either a 'front-end load' when   purchased or a 'back-end load' when sold?   1. Yes   2. No
	IF FUND CHARGE A LOAD WHEN SOLD = Yes THEN
	MF_021 WHAT IS THE LOAD PERCENTAGE     What is the load percentage?     String       ENDIF
	ENDIF
E	NDIF

### IF PRELOAD AGE R < 60 THEN

### SS\_001 PLANS FOR WORK AND RETIREMENT

We are interested in your plans for work and retirement when you are in your 60's and beyond. Which of the following statements best describes your plans?

- 1. I will not be working full time at age 60 or later.
- 2. I will be working full time at age 60 or later, but I will completely stop working sometime after age 60.
- 3. I will be working full time at age 60 or later, but I will stop working full time sometime after age 60 and will likely continue working part time.
- 4. I will work full time for as long as I can, throughout my 60's and beyond.

| IF PLANS FOR WORK AND RETIREMENT = I will be working full time at age 60 or | later, but I will completely stop working sometime after age 60. OR PLANS FOR | WORK AND RETIREMENT = I will be working full time at age 60 or later, but I | will stop working full time sometime after age 60 and will likely continue | working part time. THEN

# \$\$\_002 WHAT AGE EXPECT TO STOP WORKING

At what age do you expect to stop working full time?

| | IF WHAT AGE EXPECT TO STOP WORKING > 0 THEN

| ELSE

### III SS 005 MOST LIKELY AGE EXPECT TO STOP WORKING

||| Can you tell us what you think is the most likely age at which you will ||| stop working full time?

i i ENDIF

ELSE

| IF PLANS FOR WORK AND RETIREMENT = I will not be working full time at age | | 60 or later. THEN

[Questions SS\_003 to SS\_004 are displayed as a table]

# | | | SS\_003 WHAT AGE EXPECT TO STOP WORKING

| | | You indicated that you do not plan to be working full time at age 60 or

	later. At what age do you expect to stop working full time?
	SS_004 WHAT AGE EXPECT TO STOP WORKING EVER You indicated that you do not plan to be working full time at age 60 or later. At what age do you expect to stop working full time?  1. I do not expect to ever work full time.
	IF WHAT AGE EXPECT TO STOP WORKING > 0 THEN
	   ELSE
   	SS_005 MOST LIKELY AGE EXPECT TO STOP WORKING     Can you tell us what you think is the most likely age at which you     will stop working full time?
	ENDIF
	I ENDIF
Ε	NDIF
D 1	<b>S_006</b> CURRENTLY RECEIVE INCOME FROM SS to you currently receive any income from Social Security?  Yes  No
IF	CURRENTLY RECEIVE INCOME FROM SS = No THEN
1	SS_007 RATE RETIREMENT INCOME YOU EXPECT TO RECEIVE FROM Using any number from one to five, where one equals totally inadequate and five equals very satisfactory, how would you rate the retirement income you expect to receive from Social Security and any job-related retirement plans, such as 401(k) plans and all other types of pensions?  1. 1 Totally inadequate  2. 2
	3. 3 Enough to maintain living standards 4. 4
;	5. 5 Very satisfactory
١	SS_008 PERCENT CHANCE YOU WILL RECEIVE SS What do you think is the percent chance (what are the chances out of 100) that you will receive Social Security benefits at some time in the future?
	IF PERCENT CHANCE YOU WILL RECEIVE SS > 0 THEN
	SS_009 SS IN FUTURE BASED ON OWN OR SPOUSE   If you were to receive Social Security benefits at some time in the   future, do you expect to get them based on your own work record only;   from a current, previous or late spouse's work record only; or from   both?
	Spouse's record only     Section 2. Spouse's record only     Section 3. Both records
	IF WHAT AGE EXPECT TO STOP WORKING > 0 THEN

Ш	ENDIF
	   IF MOST LIKELY AGE EXPECT TO STOP WORKING > 0 THEN 
	IF PLANS FOR WORK AND RETIREMENT = I will not be working full time at   age 60 or later. AND 1 IN WHAT AGE EXPECT TO STOP WORKING EVER THEN
       	       ELSE
	         ELSE 
	    ENDIF
	   ENDIF 
	   IF WHAT AGE EXPECT TO START COLLECTING SS > 0 THEN
    	   IF MOST LIKELY AGE EXPECT TO START COLLECTING SS > 0 THEN 
	   ELSE
	    IF AGE EXPECT TO STOP WORKING 

        F AGE EXPECT TO STOP WORKING > 67 THEN 
       ELSE 
      ENDIF
      ENDIF
     ENDIF
       ENDIF

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III

III

||| SS\_012 WHAT EXPECT MONTHLY PAYEMENTS IN TODAYS DOLLARS ||| Suppose you [never work full time and/ stop working full time at age {age ||| expect to stop working} and/ work full time for as long as you can, ||| throughout your 60's and beyond, and/] start collecting Social Security ||| benefits at age [age expect start collecting benefits]. About how much ||| would you expect the monthly payments to be in today's dollars? ||| String

||| SS\_013 HOW MUCH EXPECT MONTHLY SS PAYEMENTS TO BE ||| Suppose [ , as before, that you never work full time, but / as before, ||| that you stop working full time at age {age expect to stop working}, but / ||| as before, that you work full time for as long as you can, throughout ||| your 60's and beyond, but / ] you were to wait to start collecting ||| Social Security benefits until age [age expect start collecting benefits ||| + 1]. About how much would you expect the monthly payments to be in ||| today's dollars? ||| String

| | SS\_014 PERCENT CHANCE YOUR BENEFITS WILL KEEP UP WITH INF | Suppose you were to start collecting Social Security benefits at about | age [age expect start collecting benefits] or [age expect start collecting | benefits] Plus1, what do you think is the percent chance that your | benefits would keep up with inflation for the remainder of your | lifetime? That is, what do you think is the percent chance that your | Social Security benefits would increase at least as fast as the cost of | living for the reminder of your lifetime?

||| SS\_015 PERCENT CHANCE YOUR BENEFITS WILL BE CUT ||| Suppose you were to start collecting Social Security benefits at about ||| age [age expect start collecting benefits] or [age expect start collecting ||| benefits]Plus1, what do you think is the percent chance that your ||| benefits would be cut substantially at some point after you start ||| collecting them?

### | | | SS\_016 DECISION INTRO

||| Next we have a series of questions in which we describe an important ||| decision that you may face in the future. Please read the instructions ||| carefully so that the choices are clear to you and answer the questions ||| as best you can.

||| **SS\_017** SS SCENARIO 1

| | | Suppose you [never work full time and/ stop working full time at age {age [ ] expect to stop working and work full time for as long as you can, | | | throughout your 60's and beyond, and/] have not yet begun to collect | | | Social Security benefits as you are about to turn age [age expect start [ ] collecting benefits]. Suppose you must choose between starting to | | | collect your benefits when you turn age [age expect start collecting | | | benefits or when you turn age [age expect start collecting | | | benefits]Plus1. If you choose to start to collect benefits at age [age | | | expect start collecting benefits], then you will receive ||| \$[1800/2700/3600] per month, and this amount will be guaranteed to | | | increase annually based on a 'cost-of-living adjustment' in order to | | | keep up with inflation for the remainder of your lifetime. If instead | | | you choose to wait one year to start collecting benefits at age [age | | | expect start collecting benefits | Plus 1, then you will be guaranteed to | | | receive an additional \$[100/150/200] each month [—that is, an extra | | | \$[1200/1800/2400] each year—] in today's dollars. This amount will be | | | increased annually based on a 'cost-of-living adjustment' in order to | | | keep up with inflation for the remainder of your lifetime. [If you | | | expect to live beyond age [age expected to stop working + 12], then it | | | would be to your advantage to delay your retirement (Note: interest is not [ ] included in this calculation)./ If you expect to live beyond age [age | | | expected to stop working + 12], then it would be to your advantage to | | | delay your retirement (Note: interest is not included in this [ ] calculation). Moreover, you would continue to receive the extra ||| \$[1200/1800/2400] per year in the event that you live for many years after | | | that./ By choosing to wait, you would give up one year of benefits (that | | | is, [14400/21600/28800] dollars) while you are age [age expected to stop [ ] working], but you would make up that amount in 12 years. Moreover, you | | | would continue to receive the extra \$[1200/1800/2400] per year in the | | | event that you live for many years after that. | What do you think is | | | the percent chance that you would choose to wait one year to start | | | collecting benefits at age [age expect start collecting benefits]Plus1?

# | | | | IF SS SCENARIO 1 < STOCK IN COMPANY YOU WORK THEN

# |||| **SS\_018** SS SCENARIO 2

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Suppose now that if you choose to wait one year to start collecting | | | | benefits at age [age expect start collecting benefits + 1], then you | | | | will be guaranteed to receive an additional \$[150/225/300] each month | | | | [—that is, an extra \$[1800/2700/3600] each year—] in today's dollars. | | | | This amount will be increased annually based on a 'cost-of-living | | | | adjustment' in order to keep up with inflation for the remainder of | | | | your lifetime. [If you expect to live beyond age [age expected to | | | | stop working + 8], then it would be to your advantage to delay your | | | | retirement (Note: interest is not included in this calculation)./ If | | | | you expect to live beyond age [age expected to stop working + 8], then | | | | it would be to your advantage to delay your retirement (Note: interest | | | | is not included in this calculation). Moreover, you would continue to | | | | receive the extra \$[1800/2700/3600] per year in the event that you live | | | | | for many years after that./ By choosing to wait, you would give up one | | | | year of benefits (that is, [14400/21600/28800] dollars) while you are | | | | age [age expected to stop working], but you would make up that amount in | | | | 8 years. Moreover, you would continue to receive the extra | | | | \$[1800/2700/3600] per year in the event that you live for many years | | | | after that./ | What do you think is the percent chance that you | | | | | would choose to wait one year to start collecting benefits at age [age | | | | expect start collecting benefits + 1]?  $\Pi\Pi\Pi$ 

| | | | | IF SS SCENARIO 2 < STOCK IN COMPANY YOU WORK THEN

### ||||| |||||**SS\_019** SS SCENARIO 3

| | | | | Suppose now that if you choose to wait one year to start collecting

| | | | | month [—that is, an extra \$[200/300/400] each year—] in today's | | | | | dollars. This amount will be increased annually based on a | | | | | cost-of-living adjustment in order to keep up with inflation for | | | | | the remainder of your lifetime. [If you expect to live beyond age | | | | | [age expected to stop working + 6], then it would be to your advantage | | | | | to delay your retirement (Note: interest is not included in this | | | | | calculation)./ If you expect to live beyond age [age expected to stop | | | | | | working + 6], then it would be to your advantage to delay your | | | | | retirement (Note: interest is not included in this calculation). [1] Moreover, you would continue to receive the extra \$[2400/3600/4800] | | | | | per year in the event that you live for many years after that./ By | | | | | choosing to wait, you would give up one year of benefits (that is, | | | | | [14400/21600/28800] dollars) while you are age [age expected to stop | | | | | | working], but you would make up that amount in 6 years. Moreover, you | | | | | | would continue to receive the extra \$[2400/3600/4800] per year in the | | | | | event that you live for many years after that. ] What do you think ||||| is the percent chance that you would choose to wait one year to | | | | | start collecting benefits at age [age expect start collecting benefits ||||+ 1]? ||||||| **SS\_020** SS SCENARIO 4 | | | | | | Suppose now that if you choose to wait one year to start collecting | | | | | | | benefits at age [age expect start collecting benefits + 1], then |||||| you will be guaranteed to receive an additional \$[250/375/500] | | | | | | each month [—that is, an extra \$[3000/4500/6000/3000] each year—] | | | | | | in today's dollars. This amount will be increased annually based | | | | | on a 'cost-of-living adjustment' in order to keep up with | | | | | | inflation for the remainder of your lifetime. [If you expect to | | | | | | live beyond age [age expected to stop working + 5], then it would be | | | | | to your advantage to delay your retirement (Note: interest is not | | | | | | included in this calculation)./ If you expect to live beyond age | | | | | [age expected to stop working + 5], then it would be to your | | | | | | advantage to delay your retirement (Note: interest is not included | | | | | in this calculation). Moreover, you would continue to receive the | | | | | | extra \$[3000/4500/6000] per year in the event that you live for many | | | | | | years after that. / By choosing to wait, you would give up one year | | | | | of benefits (that is, [14400/21600/28800] dollars) while you are age ||||||age expected to stop working], but you would make up that amount in | | | | | | 5 years. Moreover, you would continue to receive the extra | | | | | | \$[3000/4500/6000] per year in the event that you live for many years | | | | | after that. ] What do you think is the percent chance that you | | | | | | | would choose to wait one year to start collecting benefits at age ||||||age expect start collecting benefits + 1]? |||||ENDIF  $\Pi\Pi\Pi\Pi$ ||||ENDIF  $\Pi\Pi\Pi$ | | | ENDIF  $\Pi\Pi$ | | ENDIF | ENDIF

ENDIF

||||| benefits at age [age expect start collecting benefits + 1], then you ||||| will be guaranteed to receive an additional \$[2400/3600/4800] each

### IF PRELOAD AGE R >= 60 THEN

### PI\_001 EXPECT SPEND EXACT SAME NEXT PERIOD

Please think about how much money you spent [last month/over the past 12 months] on everything other than housing -- that is, all the money you spent on everything you did, bought, used, etc., other than your mortgage or your rent. Now, suppose you were to spend money on the exact same things [one year from now/over the next 12 months]. What do you think is the percent chance you would have to spend at least as much as you did [last month/over the past 12 months]?

### IF EXPECT SPEND EXACT SAME NEXT PERIOD > 0 THEN

#### PI 002 EXPECT SPEND 2% MORE

| What do you think is the percent chance you would have to spend at least | 2% more? That is, for every \$100 you spent [last month/over the past 12 | months], what are the chances you would have to spend at least an extra 2 | dollars?

### | | IF EXPECT SPEND 2% MORE > 0 THEN

### | | | PI\_003 EXPECT SPEND 4% MORE

| | | What do you think is the percent chance you would have to spend at least | | 4% more? That is, for every \$100 you spent [last month/over the past 12 | | | months], what are the chances you would have to spend at least an extra | | | 4 dollars?

### | | | | IF EXPECT SPEND 4% MORE > 0 THEN

### |||| PI\_004 EXPECT SPEND 6% MORE

|||| What do you think is the percent chance you would have to spend at |||| least 6% more? That is, for every \$100 you spent [last month/over the |||| past 12 months], what are the chances you would have to spend at least |||| an extra 6 dollars?

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# ||||| PI\_005 EXPECT SPEND 8% MORE

||||| What do you think is the percent chance you would have to spend at ||||| least 8% more? That is, for every \$100 you spent [last month/over the ||||| past 12 months], what are the chances you would have to spend at ||||| least an extra 8 dollars?

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### | | | | | | | | PI\_006 EXPECT SPEND 10% MORE

|||||| What do you think is the percent chance you would have to spend at |||||| least 10% more? That is, for every \$100 you spent [last month/over |||||| the past 12 months], what are the chances you would have to spend |||||| at least an extra 10 dollars?

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ENDIF

| PI\_007 EXPECT SPEND LESS

| Please think again about how much money you spent [last month/over the past 12 | months] on everything other than housing -- that is, all the money you spent | on everything you did, bought, used, etc., other than your mortgage or your | rent. Now, suppose you were to have spent money on the exact same things | [one year earlier/over the previous 12 months] - that is, suppose you had | bought those exact same things [in [CURRENT MONTH/LAST YEAR]/over the time | from [CURRENT MONTH/LAST YEAR]- 12 month period] (assuming they were available | at the time). What do you think is the percent chance you would have | spent less than you did [last month/over the past 12 months]?

### IF EXPECT SPEND LESS > 0 THEN

### | | PI 008 EXPECT SPEND 2% LESS

| What do you think is the percent chance you would have spent at least 2% | less? That is, for every \$100 you spent [last month/over the past 12 | months], what are the chances you would have spent at least 2 fewer | dollars [one year earlier/over the previous 12 months]?

### | | IF EXPECT SPEND 2% LESS > 0 THEN

# | | | PI\_009 EXPECT SPEND 4% LESS

||| What do you think is the percent chance you would have spent at least 4% ||| less? That is, for every \$100 you spent [last month/over the past 12 ||| months], what are the chances you would have spent at least 4 fewer ||| dollars [one year earlier/over the previous 12 months]?

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### | | | | PI\_010 EXPECT SPEND 6% LESS

|||| What do you think is the percent chance you would have spent at least |||| 6% less? That is, for every \$100 you spent [last month/over the past 12 |||| months], what are the chances you would have spent at least 6 fewer |||| dollars [one year earlier/over the previous 12 months]?

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### ||||||PI\_011 EXPECT SPEND 8% LESS

||||| What do you think is the percent chance you would have spent at ||||| least 8% less? That is, for every \$100 you spent [last month/over the ||||| past 12 months], what are the chances you would have spent at least ||||| 8 fewer dollars [one year earlier/over the previous 12 months]? |||||

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# |||||||PI\_012 EXPECT SPEND 10% LESS

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|||ENDIF

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ENDIF

**ENDIF**