

### Well Being 33

IF CURRENT LIVING SITUATION = EMPTY THEN

|  
| **currentlivingsituation** CURRENT LIVING SITUATION  
| Could you tell us what your current living situation is?  
| 1 Married or living with a partner  
| 2 Separated  
| 3 Divorced  
| 4 Widowed  
| 5 Never married  
|  
ENDIF

IF FAMILY INCOME = EMPTY THEN

|  
| **familyincome** FAMILY INCOME  
| Which category represents the total combined income of all members of your  
| family (living here) during the past 12 months? This includes money from  
| jobs, net income from business, farm or rent, pensions, dividends, interest,  
| social security payments and any other money income received by members of  
| your family who are 15 years of age or older.  
| 1 Less than \$5,000  
| 2 \$5,000 to \$7,499  
| 3 \$7,500 to \$9,999  
| 4 \$10,000 to \$12,499  
| 5 \$12,500 to \$14,999  
| 6 \$15,000 to \$19,999  
| 7 \$20,000 to \$24,999  
| 8 \$25,000 to \$29,999  
| 9 \$30,000 to \$34,999  
| 10 \$35,000 to \$39,999  
| 11 \$40,000 to \$49,999  
| 12 \$50,000 to \$59,999  
| 13 \$60,000 to \$74,999  
| 14 \$75,000 or more  
|  
ENDIF

### **Health\_intro** health intro

The first part of this questionnaire considers decisions about health and health care and the different ways that people make these decisions. To begin with, we have some general questions.

IF flag for ending survey = 0 THEN

| **SAH SAH**

| Would you say your health is excellent, very good, good, fair, or poor?

- | 1 Excellent
- | 2 Very Good
- | 3 Good
- | 4 Fair
- | 5 Poor

| **THOUGHTHE THOUGHTHE**

| How much have you thought about your health and health care?

- | 1 A lot
- | 2 Some
- | 3 A little
- | 4 Hardly at all

| **HEKNOWL HEKNOWL**

| How would you rate your knowledge about health matters?

- | 1
- | 2
- | 3
- | 4
- | 5

| **SMOKE SMOKE**

| Do you smoke?

- | 1 Yes, regularly
- | 2 Yes, occasionally
- | 3 No, never
- | 4 No, I quit

| **IF SMOKE = Yes, regularly or SMOKE = Yes, occasionally THEN**

| **SMOKE2 SMOKE2**

| Which of the following best describes you?

- | 1 I have tried to quit smoking.
- | 2 I would like to quit but it is too hard.
- | 3 I always plan to quit smoking but I haven't tried it yet.
- | 4 I might quit someday, but I am not worried about it right now.

| **ENDIF**

| **Health\_intro2** health intro 2

| There are many different ways in which people make decisions about their health and health care. Some people think about these issues a lot. Others are able to make choices without too much thought. In the following we would like

| to ask you what you have done in the past. How much do you agree or  
| disagree about how well each of the following statements applies to the  
| decisions you have made?

| **DOCYEAR DOCYEAR**

| I go to the doctor every year or every couple of years for a check-up.

- | 1
- | 2
- | 3
- | 4
- | 5

| **DOCAVOID DOCAVOID**

| I only go to the doctor if something is wrong.

- | 1
- | 2
- | 3
- | 4
- | 5

| **HINTEREST HINTEREST**

| I like to read articles about health and health care.

- | 1
- | 2
- | 3
- | 4
- | 5

| **HRESEARCH HRESEARCH**

| When I have to make a decision about health care, I do a lot of research to  
| find out what all of the options are, e.g. on the internet or in the library.

- | 1
- | 2
- | 3
- | 4
- | 5

| **DOCRELY DOCRELY**

| When I have to make a decision about health care, I rely on whatever my doctor  
| tells me to do.

- | 1
- | 2
- | 3
- | 4
- | 5

| **HDEC FRIENDS HDEC FRIENDS**

| When I have to make a decision about health care, I talk to friends, family  
| and/or colleagues to figure out what is best.

- | 1
- | 2
- | 3
- | 4
- | 5

| **HFINCONSTR HFINCONSTR**

| Financial constraints usually determine what health care I use.

- | 1
- | 2
- | 3
- | 4
- | 5

| **EATCAREF EATCAREF**

| I am careful about what I eat.

- | 1
- | 2
- | 3
- | 4
- | 5

| **COUNTCAL COUNTCAL**

| I count calories.

- | 1
- | 2
- | 3
- | 4
- | 5

| **DIET DIET**

| I follow a diet such as the Atkins diet, the Best Life Diet, Weight Watchers  
| or some other diet plan.

- | 1
- | 2
- | 3
- | 4
- | 5

| **NOWORRY NOWORRY**

| I don't worry about what I eat.

- | 1
- | 2

- | 3
- | 4
- | 5

| **HLIFESTYLE HLIFESTYLE**

| I think that I lead a healthy lifestyle without making too much effort.

- | 1
- | 2
- | 3
- | 4
- | 5

| **HTRUSTGOV HTRUSTGOV**

| If I get really sick, my health insurance company or the government will pay for my health care.

- | 1
- | 2
- | 3
- | 4
- | 5

| **HNOTKNOW HNOTKNOW**

| I would rather not know if I had cancer or some other disease that was likely to kill me.

- | 1
- | 2
- | 3
- | 4
- | 5

| **DOCFREQ1 DOCFREQ1**

| During the last 12 months, how many times have you seen or talked to a medical doctor about your health, including emergency room or clinic visits?

| Integer

| IF DOCFREQ1 = 0 THEN

| | **DOCFREQ5 DOCFREQ5**

| | During the last 5 years, how many times have you seen or talked to a medical doctor about your health, including emergency room or clinic visits?

| | Integer

| | ENDIF

| IF DOCFREQ1 > 0 or DOCFREQ5 >0 THEN

| |

```

| | FOLDOC FOLDOC
| | How closely do you follow the suggestions of your doctor? Please indicate
| | which of the below statements fits best your situation. You may check
| | several answers.
| | 1 I closely follow the suggestions of my doctor.
| | 2 I loosely follow his/her suggestions.
| | 3 I rarely follow his/her suggestions.
| | 4 I would like to follow the suggestions, but I don't manage to do so.
| |
| | ENDIF
|
| HINS HINS
| | Which of the following best describes your health insurance?
| | 1 Medicare
| | 2 Medicare Advantage (such as HMO or PPO plan)
| | 3 Medicaid
| | 4 Insurance through my or my spouse's employer
| | 5 Retiree Insurance through former employer
| | 6 Self-pay insurance or private insurance
| | 7 I don't have insurance at this time
| | 8 Don't know
|
| IF CURRENT LIVING SITUATION = Married or living with a partner THEN
| |
| | HNOCHOICEM HNOCHOICEM
| | | Between my employer and my spouse's employer (if applicable), I had only one
| | | choice for health insurance.
| | | 1 Yes
| | | 2 No
| |
| | ENDIF
|
| IF CURRENT LIVING SITUATION > Married or living with a partner THEN
| |
| | HNOCHOICES HNOCHOICES
| | | My employer only offers one choice for health insurance.
| | | 1 Yes
| | | 2 No
| |
| | ENDIF
|
| IF HINS = Medicaid or HINS = Retiree Insurance through former employer or HINS
| = Self-pay insurance or private insurance or HINS = I don't have insurance at
| this time or HNOCHOICEM = No or HNOCHOICES = No THEN
|
| | Health_intro3 health intro 3

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|| The way people choose their health insurance can be very different. In the  
|| following we would like to ask you how you have selected your health  
|| insurance. How much do you agree or disagree about how well each of the  
|| following statements applies to how you have made decisions about health  
|| insurance?

||  
| ENDIF

||  
| IF HINS = I don't have insurance at this time THEN

||  
| **HCANTAFF** HCANTAFF

|| I can't afford to purchase health insurance right now.

|| 1

|| 2

|| 3

|| 4

|| 5

||  
| ENDIF

||  
| IF HINS <> Insurance through my or my spouse's employer and (HNOCHOICEM = No  
| or HNOCHOICES = No) THEN

||  
| **HCANTGET** HCANTGET

|| I can't get health insurance through my employer or my spouse's employer.

|| 1

|| 2

|| 3

|| 4

|| 5

||  
| ENDIF

||  
| IF HINS = I don't have insurance at this time THEN

||  
| **HNOTWORTH** HNOTWORTH

|| Given the costs of health insurance, I don't think it's worth it for me.

|| 1

|| 2

|| 3

|| 4

|| 5

||  
| ENDIF

||  
| IF (HINS = Medicaid or HINS = Retiree Insurance through former employer or

| HINS = Self-pay insurance or private insurance) or (HINS = Insurance through  
| my or my spouse's employer and (HNOCHOICEM = No or HNOCHOICES = No))  
THEN

||

|| **HILOWPREM HILOWPREM**

|| I chose the plan that had the lowest monthly premiums.

|| 1

|| 2

|| 3

|| 4

|| 5

||

|| **HILOWPOCK HILOWPOCK**

|| I chose the plan that had the lowest out-of-pocket costs.

|| 1

|| 2

|| 3

|| 4

|| 5

||

|| **HICALC HICALC**

|| I calculated the annual costs of insurance premiums and my out-of-pocket  
|| costs to figure out which plan would be cheapest.

|| 1

|| 2

|| 3

|| 4

|| 5

||

|| **NETWORK NETWORK**

|| I chose a plan based on the hospitals and doctors that participated in the  
|| network.

|| 1

|| 2

|| 3

|| 4

|| 5

||

|| **HIFRIEND HIFRIEND**

|| I talked to my friends or colleagues to figure out which health insurance  
|| plan was best.

|| 1

|| 2

|| 3

|| 4

|| 5



```
||
| | HIDIFFICULT HIDIFFICULT
| | I find it difficult to choose the best health insurance.
| | 1 
| | 2 
| | 3 
| | 4 
| | 5 
| |
| | ENDIF
| |
| | LTINS LTINS
| | Do you have long-term care insurance?
| | 1 Yes
| | 2 No
| |
| | LTDONTKNOW LTDONTKNOW
| | I don't know anything about long-term care insurance.
| | 1 
| | 2 
| | 3 
| | 4 
| | 5 
| |
| | IF (ascending or descending treatment = ^FLFivePoint[1] and LTDONTKNOW <>
| | ^FLFivePoint[5]) or (ascending or descending treatment = 2 and LTDONTKNOW <>
| | ^FLFivePoint[1]) THEN
| |
| | LTNEVERTHOUGHT LTNEVERTHOUGHT
| | I never thought about long-term care insurance.
| | 1 
| | 2 
| | 3 
| | 4 
| | 5 
| |
| | LTTOOYOUNG LTTOOYOUNG
| | I think I am too young to buy long-term care insurance.
| | 1 
| | 2 
| | 3 
| | 4 
| | 5 
| |
| | MEDENOUGH MEDENOUGH
| | I think that Medicare or Medicaid will be enough.
```

```

|| 1 
|| 2 
|| 3 
|| 4 
|| 5 
||
|| IF LTINS = 1 or (ascending or descending treatment = 1 and LTDONTKNOW <=
|| ^FLFivePoint[3]) or (ascending or descending treatment = 2 and LTDONTKNOW >=
|| ^FLFivePoint[3]) THEN
||
|| LTCALC LTCALC
|| I spent time calculating my expected needs for long-term care.
|| 1 
|| 2 
|| 3 
|| 4 
|| 5 
||
|| LTEXPERT LTEXPERT
|| I relied on advice from a financial advisor or insurance broker to decide
|| if I should buy long-term care insurance.
|| 1 
|| 2 
|| 3 
|| 4 
|| 5 
||
|| IF (ascending or descending treatment = 1 and LTEXPERT > ^FLFivePoint[3])
|| or (ascending or descending treatment = 2 and LTEXPERT < ^FLFivePoint[3])
|| THEN
||
|| FOLINS FOLINS
|| How closely do you follow the suggestions of your financial advisor or
|| insurance broker about long-term care insurance? Please indicate which
|| of the below statements fits best your situation. You may check several
|| answers.
|| 1 I closely followed his/her suggestions.
|| 2 I loosely followed his/her suggestions.
|| 3 I generally purchased less insurance than was suggested.
|| 4 I generally purchased more insurance than was suggested.
|| 5 There are some needs that have not been addressed for which I made adjustments.
|| 6 I would like to follow the suggested plan, but I don't manage to do so.
||
|| ENDIF
||
|| ENDIF

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||
| ENDIF
|
| POLIT POLIT
| To what degree would you identify yourself as a liberal or a conservative?
| Please indicate which of the below labels you feel fits best to you.
| 1 Extremely liberal
| 2 Liberal
| 3 Slightly liberal
| 4 Moderate or middle of the road
| 5 Slightly conservative
| 6 Conservative
| 7 Extremely conservative
| 8 Don't know
|
| ELSE
|
| sorry sorry message
| We have a narrow focus for this survey. You will be compensated the full
| amount for the survey. Thank you for participating.
|
| ENDIF

IF flag for ending survey = 0 THEN
|
| Retirement_intro retirement intro
| The remaining part of this questionnaire is about financial planning for
| retirement and the different ways that people deal with this. To begin with,
| we have some general questions.
|
| THOUGHTRET THOUGHTRET
| How much have you thought about retirement?
| 1 A lot
| 2 Some
| 3 A little
| 4 Hardly at all
|
| FINKNOWL FINKNOWL
| How would you rate your knowledge about financial matters?
| 1 
| 2 
| 3 
| 4 
| 5 
|
| IF CURRENT LIVING SITUATION = Married or living with a partner THEN
```

```
||
| FINRESP FINRESP
| Who in your household would you say is most responsible for financial
| matters, such as saving, investing, and planning for retirement?
| 1 Myself
| 2 My spouse/partner
| 3 We share equally
|
| ENDIF
|
| HOUSE HOUSE
| Do you own a house?
| 1 Yes
| 2 No
|
| RETEXP RETEXP
| At what age do you think you will retire? If you are unsure, just give your
| best guess.
| Integer
|
| IF RandomFININT = 1 THEN
|
| FININT1 FININT1
| Please don't engage in any type of calculation while answering the following
| question. Just provide your best estimate. And please answer this question
| as if there were no price increases in the future (i.e., no inflation).
| Suppose that you save an extra $[] every month from NOW until you retire.
| About how much extra money would you get to spend each month during
| retirement?
| Long
|
| ELSE
|
| FININT2 FININT2
| Please don't engage in any type of calculation while answering the following
| question. Just provide your best estimate. And please answer this question
| as if there were no price increases in the future (i.e., no inflation).
| Suppose that you need an extra $[] during retirement during each month. How
| much extra savings would you have to put aside each month from NOW until you
| retire, in order to achieve this?
| Long
|
| ENDIF
|
| INTROTYPEID INTROTYPEID
```

| There are many different ways in which people deal with preparing for retirement. Some find it easy to cope with it without any specific plan. Others are busy with working out detailed plans. A retirement preparation plan that fits well for some may not fit at all for others. In the following we would like to ask you how you have decided to plan for your retirement. Think about how each of the following factors has influenced your choices.

| **RTFRAC RTFRAC**

| How much do you agree or disagree about how well each of the following statements applies to how you have made decisions about saving for your retirement? I have a savings target of regularly saving some percentage of my income, e.g. 5, 10, 15, or .... percent.

- | 1
- | 2
- | 3
- | 4
- | 5

| **RTABS RTABS**

| I have a savings target of regularly saving some amount of money, such as e.g. \$100, \$500, \$1000 or ... per month.

- | 1
- | 2
- | 3
- | 4
- | 5

| **FTARG FTARG**

| I've tried to determine my financial needs during retirement.

- | 1
- | 2
- | 3
- | 4
- | 5

| **SMOOTH SMOOTH**

| I planned very carefully in order to prevent any avoidable changes in my standard of living.

- | 1
- | 2
- | 3
- | 4
- | 5

| **FSOCIAL1 FSOCIAL1**

| Talking to my friends helped me to come up with a plan to prepare for

| retirement.

| 1

| 2

| 3

| 4

| 5

| **TRUSTSS TRUSTSS**

| Income from Social Security will be enough to make ends meet during retirement.

| 1

| 2

| 3

| 4

| 5

| **NOTAFFSAV NOTAFFSAV**

| Life today is so expensive that I simply cannot afford to save.

| 1

| 2

| 3

| 4

| 5

| **WORKLONGER WORKLONGER**

| If it turns out that I won't have a sufficient amount of money to retire I am ready to continue working.

| 1

| 2

| 3

| 4

| 5

| **ACL ACL**

| I am highly confident in my mathematical skills.

| 1

| 2

| 3

| 4

| 5

| **FSOCIAL2 FSOCIAL2**

| Many of my friends prepare for retirement in a similar manner to the way I prepare.

| 1

| 2

| 3

| 4 []

| 5 []

| IF (ascending or descending treatment = 1 and FTARG > ^FLFivePoint[3]) or  
| (ascending or descending treatment = 2 and FTARG < ^FLFivePoint[3]) THEN

| [Questions TARGAMOUNT to TARGAMOUNT\_year are displayed as a table]

| **TARGAMOUNT TARGAMOUNT**

| Before you told us that you've tried to determine your financial needs  
| during retirement. How much did you decide that you will need? Please  
| indicate either as a total amount of wealth or an amount needed per month or  
| year. Please provide only one answer.

| 1 As a **total** amount of wealth needed upon retirement:

| 2 As an amount of money **per month**:

| 3 As an amount of money **per year**:

| 4 I haven't been able to come up with a number.

| 5 Don't know

| **TARGAMOUNT\_total TARGAMOUNT\_total**

| Long

| **TARGAMOUNT\_month TARGAMOUNT\_month**

| Long

| **TARGAMOUNT\_year TARGAMOUNT\_year**

| Long

| IF (TARGAMOUNT\_total <> empty and TARGAMOUNT <> As a **total** amount of  
| wealth needed upon retirement: \$AnswerAs an amount of money **per month**<

| **b>: \$) or (TARGAMOUNT\_month <> empty and TARGAMOUNT <> As an  
| amount**

| **of money per month: ) or (TARGAMOUNT\_year <> empty and**

| **TARGAMOUNT <> As an amount of money per year: ) THEN**

| | **checkWrongFill check for wrong fill**

| | **You have supplied a value for an option you did not choose. Please go back  
| | and correct your answer.**

| ENDIF

| IF (TARGAMOUNT = As a **total** amount of wealth needed upon retirement:  
| and TARGAMOUNT\_total = empty) or (TARGAMOUNT = As an amount of

```
|| money per month: and TARGAMOUNT_month = empty) or
|| (TARGAMOUNT = As an amount of money per year: and
|| TARGAMOUNT_year = empty) THEN
||
|| checkFill check for missing fill
|| You chose an option, but you did not give a value for it. Please go back
|| and correct your answer.
||
|| ENDIF
||
|| IF TARGAMOUNT <= As an amount of money per year: THEN
||
|| TARGAMTINF TARGAMTINF
|| Did you account for inflation in this amount?
|| 1 Yes
|| 2 No
|| 3 Don't know
||
|| ENDIF
||
|| SAVPLAN SAVPLAN
|| Have you ever tried to find out how much you should save in total today and
|| in the coming years in order to finance your target needs during retirement?
|| 1 Yes
|| 2 No
||
|| IF SAVPLAN = Yes THEN
||
|| HOWSAVNEEDS HOWSAVNEEDS
|| Which of the following statements best describes how you determined your
|| saving needs? You may check several answers.
|| 1 I tried to find out how much money I can expect from Social Security.
|| 2 I tried to estimate how much equity I have in my home.
|| 3 I made a simple paper-and-pencil calculation.
|| 4 I was using a spreadsheet program such as Microsoft Excel or others.
|| 5 I was using a financial calculator or software or expert advice.
|| 6 I avoided tedious calculations. I tried to tackle things in an intuitive way.
|| 7 None of the above statements applies to me.
||
|| [Questions HOWRETURN to PLANRETM2 are displayed as a table]
||
|| HOWRETURN HOWRETURN
|| For the purposes of your financial planning, did you try to make an
|| assumption on the rate of return you expect to earn on your retirement
|| savings? Please indicate which of the following best describes what you
|| did.
```



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||| 1 I didn't make any specific assumptions.
||| 2 I was assuming a return rate of
||| 3 I was using several different return rates, such as and (among others).
||| 4 I don't remember.
|||
||| PLANRET PLANRET
|||
||| Long
|||
||| PLANRETM1 PLANRETM1
|||
||| Long
|||
||| PLANRETM2 PLANRETM2
|||
||| Long
|||
||| IF (PLANRET <> empty and HOWRETURN <> I was assuming a return rate of
||| ) or ((PLANRETM1 <> empty or PLANRETM1 was assuming a return rate
||| of <> empty) and HOWRETURN <> I was using several
||| different return rates, such as and (among others).)
||| THEN
|||
||| checkWrongFill check for wrong fill
||| You have supplied a value for an option you did not choose. Please go
||| back and correct your answer.
|||
||| ENDIF
|||
||| IF (HOWRETURN = I was assuming a return rate of and PLANRET =
||| empty) or (HOWRETURN = I was using several different return rates,
||| such as and (among others). and (PLANRETM1 = empty or
||| PLANRETM1 was assuming a return rate of = empty)) THEN
|||
||| checkFill check for missing fill
||| You chose an option, but you did not give a value for it. Please go back
||| and correct your answer.
|||
||| ENDIF
|||
||| IF PLANRET <> empty or PLANRETM1 <> empty or PLANRETM2 <> empty
THEN
|||
||| RETINFADJ RETINFADJ
||| Does the return rate(s) you just told us include inflation?
||| 1 Yes

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||| 2 No
||| 3 I don't know
|||
||| ENDIF
|||
||| HOWSAVINFADJ HOWSAVINFADJ
||| Please indicate which of the following statements best describes how you
||| adjusted your saving needs for inflation. You may check several answers.
||| 1 I did not account for inflation.
||| 2 I don't remember.
||| 3 I assumed that inflation would equal a constant amount per year.
||| 4 I did not make any specific assumptions but tried to correct for inflation in an
intuitive way.
||| 5 I adjusted my future retirement needs for inflation.
||| 6 I adjusted financial returns for inflation.
||| 7 I adjusted both future retirement needs and financial returns for inflation.
|||
||| SCENAR SCENAR
||| Did you try to take into account that the future is uncertain and devise a
||| plan that worked well under several different scenarios? (For instance,
||| imagine you may earn high or low salaries in the future, or the returns
||| you get in financial markets may be either high or low.)
||| 1 Yes
||| 2 No
|||
||| IF SCENAR = Yes THEN
|||
||| PROBSCENAR PROBSCENAR
||| Did you try to take into account the probabilities with which different
||| such scenarios may arise?
||| 1 Yes
||| 2 No
|||
||| ENDIF
|||
||| ENDIF
|||
||| ENDIF
|||
||| IF ((ascending or descending treatment = 1 and FTARG <= ^FLFivePoint[3]) or
| (ascending or descending treatment = 2 and FTARG >= ^FLFivePoint[3]) or
| SAVPLAN = 2) and ((ascending or descending treatment = 1 and RTFRAC >
| ^FLFivePoint[3]) or (ascending or descending treatment = 2 and RTFRAC <
| ^FLFivePoint[3]) or (ascending or descending treatment = 1 and RTABS >
| ^FLFivePoint[3]) or (ascending or descending treatment = 2 and RTABS <
| ^FLFivePoint[3])) THEN

```

||  
|| **HOWTARG HOWTARG**

|| You told us that you have a savings target of a fixed percentage of your  
|| income or a fixed amount of money. Please indicate which of the following  
|| statements best describes how you determined your savings target. You may  
|| check several answers.

- || 1 It was suggested to me by a financial advisor or broker.
- || 2 It was suggested to me by a financial software or website.
- || 3 My friends and colleagues use a similar rule.
- || 4 I can't really tell. It just feels like the right thing.
- || 5 I derived it from my own calculations.
- || 6 It is the most I can afford to save right now.

||  
|| **FOLTARG FOLTARG**

|| How close do your actual savings for retirement come to your target?

- || 1 Very close
- || 2 Moderately close
- || 3 Not very close
- || 4 I rarely meet my saving target

|| [Questions RTTARG to RTTARG\_year are displayed as a table]

|| **RTTARG RTTARG**

|| Can you tell us what your target for retirement saving amounts to, either as  
|| a percent of your income or as an amount of money per month or year?

|| Please provide only one answer.

- || 1 As a percent of your income:
- || 2 As an amount of money **per month**:
- || 3 As an amount of money **per year**:
- || 4 Don't know

|| **RTTARG\_percent RTTARG\_percent**

|| Long

|| **RTTARG\_month RTTARG\_month**

|| Long

|| **RTTARG\_year RTTARG\_year**

|| Long

|| IF (RTTARG\_percent <> empty and RTTARG <> As a percent of your income:

|| \$AnswerAs an amount of money **per month**: \$) or (RTTARG\_month

|| <> empty and RTTARG <> As an amount of money **per month**: )

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| | or (RTTARG_year <> empty and RTTARG <> As an amount of money per year<
| | b>: ) THEN
| |
| | checkWrongFill check for wrong fill
| | You have supplied a value for an option you did not choose. Please go back
| | and correct your answer.
| |
| | ENDIF
| |
| | IF (RTTARG = As a percent of your income: and RTTARG_percent =
| | empty) or (RTTARG = As an amount of money per month: and
| | RTTARG_month = empty) or (RTTARG = As an amount of money per year:
| | and RTTARG_year = empty) THEN
| |
| | checkFill check for missing fill
| | You chose an option, but you did not give a value for it. Please go back
| | and correct your answer.
| |
| | ENDIF
| |
| | ENDIF
| |
| | FSOFTEXP FSOFTEXP
| | For your retirement planning, do you rely on financial software, a website
| | with a financial calculator, or a broker or financial advisor? You may check
| | several answers.
| | 1 Financial software
| | 2 Financial calculator
| | 3 Broker or financial advisor
| | 4 I do not rely on any of them.
| |
| | IF ( Financial software in FSOFTEXP or Financial calculator in FSOFTEXP) and
| | !( I do not rely on any of them. in FSOFTEXP) THEN
| |
| | [Questions WHATSOFT to WHATSOFT_website are displayed as a table]
| |
| | WHATSOFT WHATSOFT
| | Can you tell us which software or financial calculator you use for your
| | retirement planning? You may check more than one answer.
| | 1 Quicken
| | 2 Mvelopes
| | 3 ESPlanner
| | 4 Software for tax planning
| | 5 I use the financial calculator of the following firm:
| | 6 I use another website:
| | 7 I don't remember

```

```

| |
| | WHATSOFT_firm WHATSOFT_firm
| |
| | String
| |
| | WHATSOFT_website WHATSOFT_website
| |
| | String
| |
| | IF (WHATSOFT_firm <> empty and !( I use the financial calculator of the
| | following firm: in WHATSOFT)) or (WHATSOFT_website <> empty and !(
| | I use another website: in WHATSOFT)) THEN
| |
| | checkWrongFill check for wrong fill
| | You have supplied a value for an option you did not choose. Please go back
| | and correct your answer.
| |
| | ENDIF
| |
| | IF ( I use the financial calculator of the following firm: in
| | WHATSOFT and WHATSOFT_firm = empty) or ( I use another website: in
| | WHATSOFT and WHATSOFT_website = empty) THEN
| |
| | checkFill check for missing fill
| | You chose an option, but you did not give a value for it. Please go back
| | and correct your answer.
| |
| | ENDIF
| |
| | ENDIF
| |
| | IF !( I do not rely on any of them. in FSOFTEXP) THEN
| |
| | FOLSOFT FOLSOFT
| | How closely do you follow the suggestions of the financial advisor, software
| | or calculator? You may check more than one answer.
| | 1 I closely follow the suggestions.
| | 2 I loosely follow the suggestions.
| | 3 I rarely follow the suggestions.
| | 4 I generally save less than is suggested.
| | 5 I generally save more than is suggested.
| | 6 There are some needs that are neglected.
| |
| | ENDIF
| |
| | [Questions IRACONT to IRACONT_other are displayed as a table]

```

| **IRACONT** IRACONT

| In the last year, did you make contributions to any of the following types of retirement accounts? You may check more than one answer.

| 1 401k

| 2 403b

| 3 IRA

| 4 Roth-IRA

| 5 Keogh

| 6 Other:

| 7 I do not have any such account

| 8 Don't know

| **IRACONT\_other** IRACONT\_other

| String

| IF (IRACONT\_other <> empty and !( Other: in IRACONT)) THEN

|| **checkWrongFill** check for wrong fill

|| You have supplied a value for an option you did not choose. Please go back and correct your answer.

| ENDIF

| IF ( Other: in IRACONT and IRACONT\_other = empty) THEN

|| **checkFill** check for missing fill

|| You chose an option, but you did not give a value for it. Please go back and correct your answer.

| ENDIF

| IF !( I do not have any such account in IRACONT OR Don't know in IRACONT) THEN

|| IF 401k in IRACONT or 403b in IRACONT THEN

|| **HOWSAVRAT1** HOWSAVRAT1

|| Which of the following statements best describes how you decided how much to contribute to these types of accounts? You may check more than one answer.

|| 1 I chose the maximum I was allowed to contribute.

|| 2 I chose the maximum contribution rate that was eligible for an employer match.

|| 3 My choice was influenced by my colleagues and/or friends.

|| 4 I took advice from an expert or financial software.

```

|| 5 I made some calculations myself.
|| 6 I mostly relied on my intuition.
|| 7 I made no active choice.
|| 8 I chose an amount that minimized my tax bill.
|| 9 I don't remember.
||
|| ELSE
||
|| HOWSAVRAT2 HOWSAVRAT2
|| Which of the following statements best describes how you decided how much
|| to contribute to these types of accounts? You may check more than one
|| answer.
|| 1 I chose the maximum I was allowed to contribute.
|| 2 My choice was influenced by my colleagues and/or friends.
|| 3 I took advice from an expert or financial software.
|| 4 I made some calculations myself.
|| 5 I mostly relied on my intuition.
|| 6 I made no active choice.
|| 7 I chose an amount that minimized my tax bill.
|| 8 I don't remember.
||
|| ENDIF
||
|| IF IRA in IRACONT or Roth-IRA in IRACONT THEN
||
|| SAVIRA SAVIRA
|| When did you make a contribution to your IRA for tax year 2007?
|| 1 In 2007
|| 2 In 2008
|| 3 I did not make a contribution for 2007
|| 4 I don't remember
||
|| ENDIF
||
|| ENDIF
||
|| [Questions SAVLAST to SAVLAST_year are displayed as a table]
||
|| SAVLAST SAVLAST
|| In the last year, how much did you save in total for the purpose of retirement
|| preparation? Please include both accounts like 401k or IRA and also any other
|| types of accounts or forms of saving for retirement (e.g. bank accounts or
|| mutual funds). Please provide only one answer.
|| 1 Contributions as a percent of your income:
|| 2 Contributions as an amount of money per month:
|| 3 Contributions as an amount of money per year:

```

| 4 \$0 or 0%  
| 5 Don't know

| **SAVLAST\_percent** SAVLAST\_percent

| Long

| **SAVLAST\_month** SAVLAST\_month

| Long

| **SAVLAST\_year** SAVLAST\_year

| Long

| IF (SAVLAST\_percent <> empty and SAVLAST <> Contributions as a percent of your  
| income: \$AnswerContributions as an amount of money **per month**:  
| \$) or (SAVLAST\_month <> empty and SAVLAST <> Contributions as an  
| amount of money **per month**: ) or (SAVLAST\_year <> empty and  
| SAVLAST <> Contributions as an amount of money **per year**: ) THEN

| | **checkWrongFill** check for wrong fill

| | You have supplied a value for an option you did not choose. Please go back  
| | and correct your answer.

| |  
| | ENDIF

| IF (SAVLAST = Contributions as a percent of your income: and  
| SAVLAST\_percent = empty) or (SAVLAST = Contributions as an amount of money  
| **per month**: and SAVLAST\_month = empty) or (SAVLAST =  
| Contributions as an amount of money **per year**: and  
| SAVLAST\_year = empty) THEN

| | **checkFill** check for missing fill

| | You chose an option, but you did not give a value for it. Please go back and  
| | correct your answer.

| |  
| | ENDIF

| [Questions WEALTH to WEALTH\_amount are displayed as a table]

| **WEALTH** WEALTH

| What is the total amount of wealth you have accumulated so far for the purpose  
| of retirement preparation, including both accounts like 401k or IRA and also  
| any other types of accounts or forms of retirement saving?

| 1



```

| 2 $0
| 3 Don't know
|
| WEALTH_amount WEALTH_amount
|
| Long
|
| IF (WEALTH_amount <> empty and WEALTH <> ) THEN
|
| | checkWrongFill check for wrong fill
| | You have supplied a value for an option you did not choose. Please go back
| | and correct your answer.
|
| ENDIF
|
| IF (WEALTH = and WEALTH_amount = empty) THEN
|
| | checkFill check for missing fill
| | You chose an option, but you did not give a value for it. Please go back and
| | correct your answer.
|
| ENDIF
|
| IF WEALTH = $0 THEN
|
| | WEALTHDK10K WEALTHDK10K
| | Does this amount of wealth amount to less than $10,000, more than $10,000,
| | or what?
| | 1 Less than $10,000
| | 2 About $10,000
| | 3 More than $10,000
| | 4 Don't know
|
| | IF WEALTHDK10K = More than $10,000 THEN
| |
| | | WEALTHDK25K WEALTHDK25K
| | | Does this amount of wealth amount to less than $25,000, more than $25,000,
| | | or what?
| | | 1 Less than $25,000
| | | 2 About $25,000
| | | 3 More than $25,000
| | | 4 Don't know
| |
| | IF WEALTHDK25K = More than $25,000 THEN
| |
| | | WEALTHDK100K WEALTHDK100K

```

```
||| Does this amount of wealth amount to less than $100,000, more than
||| $100,000, or what?
||| 1 Less than $100,000
||| 2 About $100,000
||| 3 More than $100,000
||| 4 Don't know
|||
||| ENDIF
|||
||| ENDIF
|||
||| ENDIF
|||
|| IF !( I do not have any such account in IRACONT OR Don't know in IRACONT)
THEN
|||
||| Retirement_intro2 retirement intro 2
||| There are many different ways that savings can be invested. You can invest
||| in the money market, in long-term bonds, in domestic and international
||| stocks or any mixture of them. You can purchase stocks and bonds directly or
||| purchase mutual funds. We have a few questions on this.
|||
||| [Questions ASSALLOC to OTHASS are displayed as a table]
|||
||| ASSALLOC ASSALLOC
||| In the last year, how did you allocate your contributions to your retirement
||| accounts, such as 401k, IRA, or other similar plans? Please indicate what
||| percentages of your most recent contributions are invested in the following
||| assets.
|||
||| STOCKS STOCKS
||| Domestic and international stocks or mutual funds primarily made up of stocks
||| 1
||| 2 0%
||| 3 Don't know
|||
||| STOCKS_percent STOCKS_percent
|||
||| Long
|||
||| COMPSTOCK COMPSTOCK
||| Stock of your own company
||| 1
||| 2 0%
||| 3 Don't know
|||
```

```

| | COMPSTOCK_percent COMPSTOCK_percent
| |
| | Long
| |
| | BONDS BONDS
| | Long-term bonds or mutual funds primarily made up of bonds
| | 1
| | 2 0%
| | 3 Don't know
| |
| | BONDS_percent BONDS_percent
| |
| | Long
| |
| | MONEYMARK MONEYMARK
| | Money market securities
| | 1
| | 2 0%
| | 3 Don't know
| |
| | MONEYMARK_percent MONEYMARK_percent
| |
| | Long
| |
| | OTHASS OTHER
| | Other
| | Long
| |
| | IF (STOCKS_percent <> empty and STOCKS <> ) or (COMPSTOCK_percent
| | <> empty and COMPSTOCK <>) or (BONDS_percent <> empty and BONDS
| | <>) or (MONEYMARK_percent <> empty and MONEYMARK <>) THEN
| |
| | checkWrongFill check for wrong fill
| | You have supplied a value for an option you did not choose. Please go back
| | and correct your answer.
| |
| | ENDIF
| |
| | IF (STOCKS = and STOCKS_percent = empty) or (COMPSTOCK =
| | and COMPSTOCK_percent = empty) or (BONDS = and BONDS_percent =
| | empty) or (MONEYMARK = and MONEYMARK_percent = empty) THEN
| |
| | checkFill check for missing fill
| | You chose an option, but you did not give a value for it. Please go back
| | and correct your answer.
| |

```

```

|| ENDIF
|
| ENDIF
|
| IF flag for planners = 1 or flag for rule of thumb savers = 1 THEN
|
| | SAVPLANCHAR SAVPLANCHAR
| | Which of the following statements best describes your savings plan? You may
| | check more than one answer.
| | 1 It entails saving the same amount of money every year until retirement.
| | 2 It entails saving the same percentage of income every year until retirement.
| | 3 It entails saving an amount of money that increases over time until retirement.
| | 4 It entails saving a percentage of income that increases over time until retirement.
| | 5 It entails savings that decrease over time until retirement.
| | 6 It entails savings that will change when I pay off my mortgage.
| | 7 It entails savings that are tied to expenditures for my children, such as education
| | costs.
| |
| | ENDIF
|
| | TIMEPREF TIMEPREF
| | Suppose you would have a choice between the following options of how to spend
| | the money you earn during your lifetime. Which option would you like most?
| | Please answer the question as if prices remained constant, i.e., if there were
| | no inflation. Monthly spending during working life (age 25 until
| | retirement), in $ Monthly spending during retirement, in $ Option A: [fill
| | for timepref working life] [fill for timepref retirement] Option B: [fill
| | for timepref working life] [fill for timepref retirement] Option C: [fill
| | for timepref working life] [fill for timepref retirement] Option D: [fill
| | for timepref working life] [fill for timepref retirement] Option E: [fill
| | for timepref working life] [fill for timepref retirement] Option F: [fill
| | for timepref working life] [fill for timepref retirement]
| | 1 Option A
| | 2 Option B
| | 3 Option C
| | 4 Option D
| | 5 Option E
| | 6 Option F
| | 7 I don't know
|
| ENDIF

```

### CS\_001 HOW PLEASANT INTERVIEW

Could you tell us how interesting or uninteresting you found the questions in this interview?

1 Very interesting

2 Interesting

3 Neither interesting nor uninteresting

4 Uninteresting

5 Very uninteresting

**CS\_003** comments

Do you have any other comments on the interview? Please type these in the box below.

Memo